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CITY OF FRANKLIN

Franklin, New Hampshire

Financial Statements

June 30, 2012

Schedule of Findings and Questioned Costs

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GRZELAK AND COMPANY, P.C.

Certified Public Accountants

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INDEPENDENT AUDITOR'S REPORT

To the Honorable Mayor and City Council City of Franklin Franklin, New Hampshire

We have audited the accompanying financial statements of the governmental activities, the business type activities, each major fund, and the aggregate remaining fund information of City of Franklin as of and for the year ended June 30, 2012, which collectively comprise the City's basic financial statements as listed in the table of contents. These financial statements are the responsibility of City of Franklin's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business type activities, each major fund, and the aggregate remaining fund information of the City of Franklin, as of June 30, 2012, and the respective changes in financial position and cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 15, 2014, on our consideration of the City of Franklin's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 5 through 15 and 48 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the basic financial statements that collectively comprise the City of Franklin's financial statements as a whole. The combining nonmajor fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is also not a required part of the basic financial statements. The combining nonmajor fund financial statements and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Grzelak and Co., P.C.

GRZELAK & COMPANY, P.C., CPA's

Laconia, New Hampshire September 15, 2014

As management of the City of Franklin, we offer readers of the City of Franklin's financial statements this narrative overview and analysis of the financial activities of the City of Franklin for the fiscal year ended June 30, 2012. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished. All amounts, unless otherwise indicated, are expressed in thousands of dollars.

Financial Highlight

- The assets of the City of Franklin exceeded its liabilities at the close of the most recent fiscal year by \$30.7 million (net assets). Of this amount, \$3.9 million (unrestricted net assets) may be used to meet the government's ongoing obligations to citizens and creditors. Total net assets for governmental activities were \$17.75 million (\$2.26 million unrestricted) and total net assets for business like activities were \$12.96 million (\$1.67 million unrestricted).
- As of the close of the current fiscal year, the City of Franklin's governmental funds reported combined ending fund balances of \$4.9 million, an increase of \$471 thousand over the prior year. Of the combined ending fund balances, \$2.08 million is available for spending at the government's discretion (unassigned fund balance).
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$2.08 million, or 9.0
 percent of total general fund expenditures.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the City of Franklin's basic financial statements. The City of Franklin's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements. The *government-wide financial statements* are designed to provide readers with a broad overview of the City of Franklin's finances, in a manner similar to a private-sector business.

The *statement of net assets* presents information on all of the City of Franklin's assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the City of Franklin is improving or deteriorating.

The statement of activities presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused sick leave).

Both of the government-wide financial statements distinguish functions of the City of Franklin that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City of Franklin include general government, public safety, highways and streets, sanitation, economic development, and culture and recreation. The business-type activities of the City of Franklin include Water, Sewer, and Fuel Depot Activities.

The government-wide financial statements include not only the City of Franklin (known as the primary government), but also a legally separate dependent school district, Franklin School District, which the City of Franklin is financially accountable. Financial information for this *component unit* is blended with the financial information presented for the primary government itself.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Franklin, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City of Franklin can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The City of Franklin maintains seventeen individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the general fund and capital fund which are considered to be major funds. Data from the other governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these non-major governmental funds is provided in the form of *combining statements* elsewhere in this report.

The City of Franklin adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

Proprietary funds. The City of Franklin maintains only two types of proprietary funds: enterprise and internal service fund. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. The City of Franklin uses enterprise funds to account for its water and sewer activities.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the water and sewer operations, both of which are considered to be major funds of the City of Franklin.

Internal service funds report "any activity that provides goods and services to other funds, departments or agencies of the primary government and its component units, or to other governments, on a cost reimbursement basis". The City of Franklin uses an internal service fund to account for the fuel depot. Because the nature of these funds is internal, internal service funds are combined with governmental activities on the government-wide financial statements.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statement because the resources of those funds are *not* available to support the City of Franklin's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain *required supplementary information* concerning the City of Franklin's Non-GAAP Budgetary Basis Reporting.

The combining statements referred to earlier in connection with non-major governmental funds are presented immediately following the required supplementary information.

Government-Wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of the City of Franklin, assets exceeded liabilities by \$30.7 million at the close of fiscal year 2012 and \$26.4 million at the close of fiscal year 2011. Governmental activities assets exceeded liabilities by \$17.75 million and \$16.28 million at the close of fiscal years 2012 and 2011, respectively.

The largest portion of the City of Franklin's net assets (79.7%) reflects its investment in capital assets (e.g., land, buildings, machinery, and equipment); less any related debt used to acquire those assets that are still outstanding. The City of Franklin uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City of Franklin's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

City of Franklin, New Hampshire Net Assets (in Thousands)

| Governmental Activities | | | | | Primary rnment |
|-------------------------|---------------------------------------|--|--|--|--|
| 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| 13,039 | 12,593 | 2,413 | 2,056 | 15,452 | 14,649 |
| 18,790 | 18,515 | 15,665 | 12,235 | 34,455 | 30,750 |
| 31,829 | 31,108 | 18,078 | 14,291 | 49,907 | 45,399 |
| 7.397 | 8.996 | 577 | 3.386 | 7.974 | 12,382 |
| 6,681 | 5,830 | 4,546 | 789 | 11,227 | 6,619 |
| 14,078 | 14,826 | 5,123 | 4,175 | 19,201 | 19,001 |
| | | | | | |
| 13,334 | 12,738 | 11,138 | 8,296 | 24,472 | 21,034 |
| 2,160 | 2,263 | 152 | 263 | 2,312 | 2,526 |
| 2,257 | 1,281 | 1,665 | 1,557 | 3,922 | 2,838 |
| 17,751 | 16,282 | 12,955 | 10,116 | 30,706 | 26,398 |
| | 7,397 6,681 14,078 13,334 2,160 2,257 | Activities 2012 2011 13,039 12,593 18,790 18,515 31,829 31,108 7,397 8,996 6,681 5,830 14,078 14,826 13,334 12,738 2,160 2,263 2,257 1,281 | Activities Activities 2012 2011 13,039 12,593 2,413 18,790 18,515 15,665 31,829 31,108 18,078 7,397 8,996 577 6,681 5,830 4,546 14,078 14,826 5,123 13,334 12,738 11,138 2,160 2,263 152 2,257 1,281 1,665 | Activities Activities 2012 2011 2012 2011 13,039 12,593 2,413 2,056 18,790 18,515 15,665 12,235 31,829 31,108 18,078 14,291 7,397 8,996 577 3,386 6,681 5,830 4,546 789 14,078 14,826 5,123 4,175 13,334 12,738 11,138 8,296 2,160 2,263 152 263 2,257 1,281 1,665 1,557 | Activities Activities Gove 2012 2011 2012 2011 2012 13,039 12,593 2,413 2,056 15,452 18,790 18,515 15,665 12,235 34,455 31,829 31,108 18,078 14,291 49,907 7,397 8,996 577 3,386 7,974 6,681 5,830 4,546 789 11,227 14,078 14,826 5,123 4,175 19,201 13,334 12,738 11,138 8,296 24,472 2,160 2,263 152 263 2,312 2,257 1,281 1,665 1,557 3,922 |

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An additional portion of the City of Franklin's net assets (7.5%) represents resources that are subject to external restrictions on how they may be used. The remaining balance of *unrestricted net assets* (\$3.9 million) may be used to meet the government's ongoing obligations to citizens and creditors. At the end of the current fiscal year, the City of Franklin is able to report positive balances in all three categories of net assets, both for the government as a whole, as well as for its separate governmental and business-type activities.

City of Franklin, New Hampshire Changes in Net Assets (in Thousands)

| | Governmental Activities | | | ss-Type vities | | Primary |
|--|-------------------------|------------|-------------|-------------------|--------|---------------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Revenues | | | | | | |
| Program Revenue: | | | | | | |
| Charges for Services | 1,739 | 1,654 | 2,620 | 2,514 | 4,359 | 4,168 |
| Operating Grants and Contributions | 11,648 | 10,185 | 10 | 10 | 11,658 | 10,195 |
| Capital Grants and Contributions | (00),0000- | denomina o | 2,508 | - | 2,508 | - |
| General Revenues: | | | | | 1/- | 1 h h h h 7 m |
| Property Taxes | 9,022 | 10,119 | - 181 | - 1 | 9,022 | 10,119 |
| Other Taxes | 304 | 319 | 0 18 8 4 | | 304 | 319 |
| Licenses and Permits | 1,038 | 972 | _ | - | 1,038 | 972 |
| Grants and Contributions not restricted to | | | | | | |
| specific programs | 832 | 547 | - | 400 | 832 | 547 |
| Interest Earnings | 36 | 342 | - | - | 36 | 342 |
| Miscellaneous | 716 | 221 | - | - | 716 | 221 |
| Total Revenues | 25,335 | 24,359 | 5,138 | 2,524 | 30,473 | 26,883 |
| Expenses | | | | | | |
| Functional Expenditures: | | | | | | |
| General Government | 1,761 | 1,555 | - 11- e. l- | - | 1,761 | 1,555 |
| Public Safety | 4,292 | 4,354 | - | - | 4,292 | 4,354 |
| Highway and Streets | 1,761 | 1,590 | - | - | 1,761 | 1,590 |
| Sanitation | 753 | 793 | - | - | 753 | 793 |
| Health | 217 | 117 | | 100 - | 217 | 117 |
| Welfare | 231 | 179 | - | - | 231 | 179 |
| Culture and Recreation | 586 | 658 | - | - | 586 | 658 |
| Conservation | - | | - | | - | - |
| Economic Development | 45 | 46 | - | - | 45 | 46 |
| School | 14,654 | 15,336 | - | | 14,654 | 15,336 |
| Debt Service | 44 | 54 | - | - | 44 | 54 |
| Capital Outlay | _ | - | 1 | 1 | | Their |
| Proprietary Activities | | | 2,299 | 1,946 | 2,299 | 1,946 |
| Total Expenses | 24,344 | 24,682 | 2,299 | 1,946 | 26,643 | 26,628 |
| Change in net assets before transfers | 991 | (323) | 2,839 | 578 | 3,830 | 255 |
| Transfers | - | - | - | - | - | - |
| Increase (Decrease) in net assets | 991 | (323) | 2,839 | 578 | 3,830 | 255 |
| Net Assets, Beginning, as restated | 16,760 | 16,605 | 10,116 | 9,538 | 26,876 | 26,143 |
| Net Assets, Ending, as restated | 17,751 | 16,282 | 12,955 | 10,116 | 30,706 | 26,398 |

Governmental activities. Governmental activities increased the City of Franklin's net assets by \$991,232.

Business-type activities. Business-type activities increased the City of Franklin's net assets by \$2,839,805, which, added to the increase in net assets from governmental activities, accounts for the City's total increase in net assets.

Financial Analysis of the Government's Funds

As noted earlier, the City of Franklin uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of the City of Franklin's *governmental funds* is to provide information on near-term inflows, outflows, and balances of *spendable* resources. Such information is useful in assessing the City of Franklin's financing requirements. In particular, *unassigned fund balance* may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the close of the current fiscal year, the City of Franklin's governmental funds reported combined ending fund balances of \$4.9 million, an increase of \$471 thousand over the prior year. Of the combined ending fund balances, \$2.08 million is available for spending at the government's discretion (unassigned fund balance). The remainder of fund balance is *nonspendable*, *restricted*, *committed or assigned* to indicate that it is not available for new spending because it has already been committed 1) to liquidate contracts and purchase orders of the prior period (\$654,714), 2) legally restricted for permanent fund and capital purchase purposes (\$1,614,215), or 3) for a variety of other restricted purposes (\$570,166).

The general fund is the chief operating fund of the City of Franklin. At the end of the current fiscal year, unassigned fund balance of the general fund was \$2.08 million, while total fund balance reached \$3.12 million. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents 9.0 percent of total general fund expenditures, while total fund balance represents 13.5 percent of that same amount.

Proprietary funds. The City of Franklin's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net assets of the proprietary funds at the end of the year amounted to \$1,665,274. The total growth in net assets was \$2,839,805. Other factors concerning the finances of this fund have already been addressed in the discussion of the City of Franklin's business-type activities.

General Fund Budgetary Highlights

Differences between the original budget and the final amended budget were \$104,081 increase in appropriations and can be briefly summarized as follows:

- \$53,099, Drug Free Communities Support Program Grant, allocated to Franklin Mayor's Drug Task Force
- \$36,000, Contingent Grant Line, allocated to general government
- \$3,470, FEMA & private insurance recovery from water rescue, allocated to fire
- \$4,999 Conservation license plate grant, allocated to municipal services
- \$6,512 for Bessie Rowell Community Center costs, allocated to general government

Of this increase, \$102,837 was funded from grant sources and \$1,244 from private sources. No supplemental appropriation was budgeted from available fund balance in fiscal year 2012.

Capital Asset and Debt Administration

Capital Assets. The City of Franklin's investment in capital assets for its governmental and business type activities as of June 30, 2012, amounts to \$24,471,934 (net of accumulated depreciation). This investment in capital assets includes monuments, land, land improvements, buildings, infrastructure and utility systems, improvements, machinery and equipment, park facilities, roads, highways, bridges, and construction in progress.

Major capital asset events during the current fiscal year included the following:

- Land
- Water Tank Renovations (in progress, partially grant funded)
- River Crossing Pipeline (in progress, partially grant funded)
- Lawndale Ave & Chance Pond Road Water Mains (in progress, partially grant funded)
- Hill Road Water Main (in progress, partially grant funded)
- Acme Water Treatment Plant (in progress, partially grant funded)
- Memorial Street Water Main Replacement
- Daniel Park Renovation
- Downtown Transportation Project (in progress, grant funded)
- Police cruisers
- Fire department Trail Blazer
- Bessie Rowell Community Center renovations (grant funded)
- Odell Park Fishing Pier (grant funded)
- Building upgrades (school district)
- Miscellaneous equipment (school district)

City of Franklin, New Hampshire Capital Assets Net of Depreciation (in Thousands)

| to provide the standard and the | | mental vities | | ss-Type vities | | Total Primary Government | | | |
|-----------------------------------|--------|------------------|--------|-------------------|--------|--------------------------|--|--|--|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | | | |
| Land | 906 | 906 | 65 | 49 | 971 | 955 | | | |
| Monuments | 61 | 61 | - | - | 61 | 61 | | | |
| Construction in Progress | 234 | 206 | 3,983 | 3,236 | 4,217 | 3,442 | | | |
| Land Improvements | 188 | 181 | - | - | 188 | 181 | | | |
| Buildings and Improvements | 12,763 | 12,797 | 453 | 85 | 13,216 | 12,882 | | | |
| Machinery, Vehicles and Equipment | 2,327 | 2,939 | 297 | 335 | 2,624 | 3,274 | | | |
| Infrastructure | 2,311 | 1,425 | 10,867 | 8,530 | 13,178 | 9,955 | | | |
| Total | 18,790 | 18,515 | 15,665 | 12,235 | 34,455 | 30,750 | | | |

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Long-term debt. At the end of the current fiscal year, the City of Franklin had total bonded debt outstanding of \$8,617,683 and \$693,962 in notes. Of this amount, 100% comprises debt backed by the full faith and credit of the government; however, \$3,833,207 bonds & \$693,962 notes are attributable to the Water and Sewer proprietary funds, and \$300,000 is attributable to the District Courthouse. Of the \$693,962 proprietary note debt, the State of New Hampshire has agreed to offset \$126,711 in the form of a revolving loan. The City of Franklin is financially liable for the debt due and owing for the District Courthouse Building, but has been reimbursed annually by the State of New Hampshire. The City of Franklin is also financially liable for general obligation debt outstanding for its component unit, Franklin School District, which amounts to approximately \$3,989,474. Further information regarding the School District's indebtedness may be found in their annual audit report.

City of Franklin, New Hampshire Long Term Debt (in Thousands)

| | Govern Activ | mental vities | | ss-Type vities | | Primary Inment |
|--------------------------------|-----------------|------------------|-------|-------------------|--------|-------------------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| General Obligation Bond | 4,784 | 5,342 | 3,833 | 260 | 8,617 | 5,602 |
| Accrued Landfill Postclosure | 206 | 216 | - | - | 206 | 216 |
| Compensated Absences | 376 | 393 | 19 | 20 | 395 | 413 |
| Capital Leases | 672 | 833 | - | - | 672 | 833 |
| Other Notes | - | - | 694 | 3,678 | 694 | 3,678 |
| Other Post Employment Benefits | 642 | 403 | - | - | 642 | 403 |
| Total | 6,680 | 7,379 | 4,546 | 3,958 | 11,226 | 11,145 |

The City of Franklin's net total debt decreased by \$81,932 (.07 percent) during the current fiscal year. This increase is the net effect of current year bond/note debt service amounts paid (\$694,235), current year capital lease debt service amounts paid (\$185,128), decrease in compensated absences (\$18,547), decrease in landfill postclosure obligations (\$9,412) increase in other post employment benefits (\$239,819), new capital lease for police cruisers (\$23,808) and new debt for the water treatment facility and water tank rehabilitation projects (\$725,627).

New Hampshire Municipal Finance Act, Chapter 33 of the State Statutes limit the amount of general obligation debt a local governmental entity may issue to 9.75 percent of its total equalized assessed valuation as computed by the Department of Revenue Administration. State statute allows certain debts (betterment of water and sewer systems, energy production projects, small scale power facilities, etc) to be excluded from the debt capacity computation. The current debt limitation for the City of Franklin is \$55 million, which is significantly in excess of the City of Franklin's outstanding general obligation debt.

Additional information on the City of Franklin's long-term debt can be found in the notes to financial statements, later in this document.

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Economic Factors and Next Year's Budgets and Rates

Taxation Cap

Pursuant to Franklin City Charter, the city manager is responsible for preparing an annual budget and submitting the budget to the Franklin City Council one month prior to the start of the new fiscal year. The annual budget is to be presented to the city council for action no later than the 27th day of the first month of the fiscal year (July). If the city council does not take action within 30 days, the manager's budget shall automatically become effective.

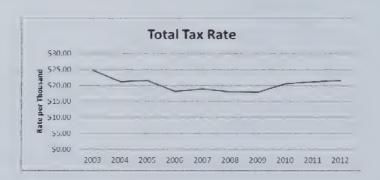
In November, 1989 the voters of the City of Franklin amended the budget procedures outlined under the city's charter §C-32 limiting the amount of taxes that can be raised to support annual operations. The formula limits the amount to be raised by the prior calendar year's Consumer Price Index (national average). The charter amendment provides cap exceptions with a 2/3 vote of the city council. Exceptions from the tax cap include school or city debt service or any capital expenditures deemed necessary by the council.

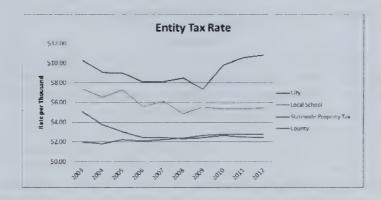
In October 2002, the Charter was amended again and the tax cap was modified to include a calculation to include newly assessed property value from the prior year (April 1). The calculation includes all new value from April 1 of the prior tax year multiplied by the prior calendar year's tax rate.

The amended tax cap formula is as follows:

| | Total Amount of Property Taxes Assessed in the Prior Year As Calculated by Department of Revenue Administration (DRA) |
|---|---|
| X | National Consumer Price Index Average |
| + | Pick-Ups for new construction (as of April 1) |
| X | Prior Year's Tax Rate approved by DRA |
| = | Additional Revenues Allowed to be Raised with Property Taxes |

The city's tax rate is set by the New Hampshire Department of Revenue Administration. The total tax rate is comprised of a statewide education property tax assessment, Merrimack County tax assessment and the local municipal and school rates. The Franklin City Council has authority over the school and municipal rate, but not the statewide property tax rate or the county tax rate.

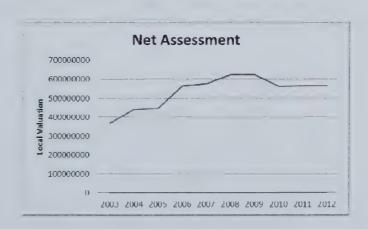




The total city tax commitment as opposed to the city's gross budget reflects how much taxes were raised as a result of changes in the gross budget and property assessment.

| Fiscal Year | Total Taxes | Percentage Change |
|-------------|--------------|----------------------|
| 2002 | \$8,838,708 | 2.1% |
| 2003 | \$9,144,701 | 3.5% |
| 2004 | \$9,483,601 | 3.7% |
| 2005 | \$10,090,189 | 6.4% |
| 2007 | \$10,724,152 | 6.3% |
| 2008 | \$11,038,643 | 2.9% |
| 2009 | \$11,018,539 | 0.0% |
| 2010 | \$11,391,420 | 3.4% |
| 2011 | \$11,735,093 | 3.0% |
| 2012 | \$11,955,968 | 1.9% |

The City's net valuation, or the taxable assessment on both land and buildings used to establish the tax rate, was \$564,121,750 in fiscal year 2012. The City has essentially maintained its valuation over the previous year for the 2nd year in a row.



Economics

The City of Franklin is at the confluence of the Pemigewasset and Winnipesaukee Rivers, forming the headwater for the Merrimack River. In its prime, Franklin was a thriving mill city with numerous factories. After the last of the large mills closed in the 1970's, the community is striving to reinvent itself.

As New Hampshire growth trends from south to north, Franklin has become more attractive to retirees and commuters seeking affordable homes within convenient driving distances to southern tier employers. Interest in Franklin's historic housing stock, proximity to Interstate 93, and other Lake Region recreation destinations has renewed interest in the community and drawn attention to revitalizing its main street corridor. The community promotes a stabilized tax rate, access to various recreation amenities, and its historic downtown.

The City recognizes the key to growth is economic development and striking that balance between residential and commercial properties. A current business in the City has purchase a dilapidated property and built a new building for their expanding business. Permits were issued for the construction of a new asphalt plant on Punch Brook road expanding the current aggregates business located there. Webster Valve Foundry added 27,000 square feet onto their existing building for a new lead free foundry area. Approvals have been issued for a new bed & breakfast on Webster Lake which will attract new visitors to the City.

In FY11, Franklin City Council approved the acceptance of \$784,000 in federal earmark grants to improve the downtown area. Most of the work is completed improving the efficiency of traffic flow in the downtown area which is beneficial to current and future businesses.

The City is planning to turn a former elementary school into the new recreation center. The City has secured like programs to rent the remaining portions of the former school. Tiny Twisters Daycare, Head Start and the Twin Rivers Intergenerational Program will join the City's recreation department in the building, creating a one stop shop for area children and seniors alike. The City secured a Community Development Block Grant to begin renovations for the Tiny Twisters Program.

As expected, residential growth has remained flat after the sharp decrease last year as a result of the nationwide downturn in the housing markets. However, slight growth did occur as both retirees and commuting professionals seek property tax stability, a commutable location to southern tier employers, affordable housing stock, and recreational access. The City experienced foreclosures similar to the nationwide trend.

As expected, the City has experienced an increase in need for welfare. The City continuously works to assist people in getting into the correct programs in order to minimize City exposure. This area will continue to be monitored closely in fiscal year 2013.

4 /

Water and Sewer Rates

The City has continued efforts to improve the quality and delivery of water. In FY09, the City had received 49% grant funding (\$3,555,000) through USDA Rural Development utilizing American Recovery & Reinvestment Act of 2009 funding for the construction of a water treatment facility that will significantly reduce the iron and manganese in the city's drinking water causing various aesthetic and mechanical issues. The city secured funding (\$3,345,000) through a USDA bond for the remainder of the project. By the end of fiscal year 2012, the City is well underway is the construction portion of this project.

Ongoing water meter replacement program continues in order to replace old, faulty and stop meters often preventing the city from obtaining valid water usage information. Some aging water equipment was replaced in the current fiscal year.

The City septage is treated by at the Winnipesaukee River Basin Program (WRBP); a state owned and operated facility. Users of the municipal sewer system pay a shared assessment for the operation and maintenance of WRBP treatment and collection system. The WRBP is approximately 76% of the City's current sewer budget. Although some capital improvement expenditures have been passed on to the City by the WRBP, several large capital improvements are expected in the coming years that will impact the rate payer. The City participates in the advisory board for the WRBP which works with NHDES to review budget operations and capital projects of the program. Due to the age of WRPB facilities, the advisory board has been more active in issues facing the WRBP.

All of the above factors were considered in preparing the City of Franklin's budget for the 2013 fiscal year.

Water rates remained constant for fiscal 2013 budget year as increases were made to support capital projects during the previous budget years as discussed in FY08 financial statements. Sewer rates remained constant for the 2013 budget year as well.

Requests for Information

This financial report is designed to provide a general overview of the City of Franklin's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to: Judie Milner, Finance Director, City of Franklin, Finance Office, 316 Central Street, Franklin, NH 03235.

City of Franklin, New Hampshire Statement of Net Assets June 30, 2012

| | G | overnmental Activities | В | usiness-Type Activities | Total |
|---|----|---------------------------|----|----------------------------|------------------|
| ASSETS | | | | | |
| Assets | | | | | |
| Cash and equivalents | \$ | 5,945,137 | \$ | - | \$ 5,945,137 |
| Investments | | 2,508,351 | | - | 2,508,351 |
| Receivables, net of allowances for uncollectables | | | | | |
| Taxes | | 3,445,868 | | - | 3,445,868 |
| Accounts | | 353,699 | | 631,626 | 985,326 |
| Intergovernmental receivable, current | | 1,440,174 | | 612,416 | 2,052,589 |
| Internal Balances | | (1,115,157) | | 1,115,157 | ~ |
| Prepaid items | | 24,079 | | - | 24,079 |
| Inventory | | 24,625 | | 53,505 | 78,130 |
| Tax deeded property, subject to resale | | 410,958 | | - | 410,958 |
| Other Assets | | 1,191 | | | 1,191 |
| Capital assets not being depreciated | | | | | |
| Monuments | | 61,000 | | - | 61,000 |
| Land | | 905,806 | | 65,148 | 970,954 |
| Construction in progress | | 233,804 | | 3,983,083 | 4,216,887 |
| Capital assets, net of accumulated depreciation | | | | | , , |
| Land improvements | | 188,568 | | _ | 188,568 |
| Buildings and improvements | | 12,763,094 | | 453,217 | 13,216,311 |
| Machinery, equipment, and vehicles | | 2,327,174 | | 296,912 | 2,624,086 |
| Infrastructure | | 2,310,806 | | 10,867,059 | 13,177,865 |
| Total assets | | 31,829,179 | | 18,078,122 | 49,907,301 |
| LIABILITIES | | 31,023,173 | | 10,070,122 | 13,307,002 |
| Classified Liabilities | | | | | |
| Accounts Payable | | 1,024,701 | | 382,485 | 1,407,187 |
| Accrued payroll and benefits | | 186,901 | | 9,551 | 196,452 |
| Contracts payable | | 100,501 | | | - |
| Retainage payable | | _ | | _ | _ |
| Accrued interest payable | | 16,248 | | 57,420 | 73,668 |
| Intergovernmental payable | | 31,071 | | 37,420 | 31,071 |
| Unearned revenues | | 6,138,209 | | 127,655 | 6,265,864 |
| Noncurrent liabilities: | | 0,130,203 | | 127,033 | 0,203,804 |
| Due within one year: | | | | | |
| Bonds | | 557,105 | | 268,387 | 825,492 |
| Notes | | 557,105 | | 93,378 | 93,378 |
| Leases | | 191,540 | | 33,376 | 191,540 |
| Landfill postclosure care costs | | 9,372 | | - | |
| Compensated absences | | | | 18,728 | 9,372 |
| • | | 208,059 | | 10,720 | 226,787 |
| Other post employment benefits | | 642,266 | | - | 642,266 |
| Due in more than one year: | | 4 227 271 | | 2 564 920 | 7 702 101 |
| Bonds, long term | | 4,227,371 | | 3,564,820 | 7,792,191 |
| Compensated absences | | 167,664 | | - | 167,664 |
| Notes, long term | | 400 553 | | 600,584 | 600,584 |
| Leases | | 480,552 | | - | 480,552 |
| Landfill postclosure care, long term | | 196,952 | | E 400 000 | 196,952 |
| Total Liabilities | | 14,078,011 | | 5,123,008 | 19,201,019 |
| NET ASSETS | | | | | |
| Net Assets | | | | | |
| Net investment in capital assets | | 13,333,685 | | 11,138,249 | 24,471,934 |
| Restricted net assets | | 2,160,046 | | 151,590 | 2,311,636 |
| Unrestricted | | 2,257,438 | | 1,665,274 | 3,922,712 |
| Total net assets | \$ | 17,751,168 | \$ | 12,955,114 | \$ 30,706,282 |

City of Franklin, New Hampshire Statement of Activities For the Fiscal Year Ended June 30, 2012

| | | | Program Revenues | Se | Net (Expense) Revenue and Changes in Net Assets | enue and Changes | in Net Assets |
|--------------------------------|--------------|-------------------------|------------------|------------|---|------------------|----------------|
| | | i | Operating | Capital | | | |
| | Expenses | Charges tor Services | Grants and | Grants and | Governmental | Business-Type | |
| Primary government: | | | | | COMMISS | Activities | lotal |
| Primary government | | | | | | | |
| Governmental activities: | | | | | | | |
| General Government | \$ 1,760,556 | \$ 56,798 | · \$ | · • | \$ (1,703,758) | | \$ (1.703.758) |
| Public Safety | 4,291,469 | 453,305 | 122,360 | | | | (3,715,804) |
| Highways and streets | 1,760,636 | 7,882 | 270,549 | 1 | (1,482,205) | | (1,482,205) |
| Sanitation | 752,654 | 219,965 | | 1 | (532,689) | | (532,689) |
| Health | 216,800 | | 155,722 | | (61,078) | | (61,078) |
| Welfare | 231,015 | ı | • | | (231,015) | | (231,015) |
| Culture and recreation | 586,317 | 99,117 | 14,529 | , | (472,671) | | (472,671) |
| Conservation | 790 | 1 | , | • | (062) | | (190) |
| Economic Development | 45,000 | • | • | t | (45,000) | | (45,000) |
| School | 14,654,077 | 901,914 | 11,084,873 | | (2,667,290) | | (2,667,290) |
| Interest on long term debt | 44,461 | • | • | 1 | (44,461) | | (44,461) |
| Capital Outlay | - | 1 | 1 | • | | | |
| Total governmental activities: | 24,343,775 | 1,738,982 | 11,648,033 | 1 | (10,956,761) | | (10,956,761) |
| Business-type activities: | | | | | | | |
| Water operations | 1,183,516 | 1,266,428 | 4,000 | 2,508,431 | | \$ 2,595,343 | 2,595,343 |
| Sewer operations | 1,115,022 | 1,353,471 | 6,014 | ŧ | | 244,462 | 244,462 |
| Total business-type activities | 2,298,539 | 2,619,899 | 10,014 | 2,508,431 | | 2,839,805 | 2,839,805 |
| Total primary government | 26,642,314 | 4,358,881 | 11,658,047 | 2,508,431 | (10,956,761) | 2,839,805 | (8,116,956) |

| General Revenues: | | 000 | | 1000 |
|--|----|------------|--|---------------|
| Idaes | | 9,021,559 | | 9,021,559 |
| Otner Laxes | | 303,585 | | 303,585 |
| Licenses and Permits | | 1,037,953 | | 1,037,953 |
| Grants Not Restricted to Specific Programs | | 832,424 | | 832,424 |
| Interest Earnings | | 60,518 | | 60,518 |
| Change in Fair Market Value | | (24,447) | | (24,447) |
| Miscellaneous | | 716,401 | | 716,401 |
| Transfers - Internal Activity | | 1 | ŧ | 1 |
| Total General Revenues | | 11,947,993 | 1 | 11,947,993 |
| Change in Net Assets | | 991,232 | 2,839,805 | 3,831,037 |
| Net Assets - Beginning, as restated | | 16,759,936 | 10,115,309 | 26,875,246 |
| Net Assets - Ending | Φ. | 17,751,168 | 17,751,168 \$ 12,955,114 \$ 30,706,282 | \$ 30,706,282 |

City of Franklin, New Hampshire Balance Sheet Governmental Funds June 30, 2012

| | | | | | Other | | Total |
|---|------------------|----|---------|----|------------|------|------------|
| | | | Capital | Go | vernmental | Go | vernmental |
| | General | F | rojects | | Funds | | Funds |
| ASSETS | | | | | | | |
| Cash and equivalents | \$ 5,610,724 | \$ | - | \$ | 334,413 | \$ | 5,945,137 |
| Investments | 671,291 | | - | | 1,837,061 | | 2,508,351 |
| Receivables, net of allowances for uncollectables | | | | | | | |
| Taxes | 3,445,868 | | - | | - | | 3,445,868 |
| Accounts | 321,621 | | - | | 9,630 | | 331,251 |
| Intergovernmental receivable | 573,828 | | 58,295 | | 502,163 | | 1,134,286 |
| Interfund receivable | 492,487 | | - | | 114,615 | | 607,102 |
| Prepaid items | 24,079 | | - | | - | | 24,079 |
| Inventory | 257 | | - | | 13,759 | | 14,016 |
| Other Assets | 1,191 | | - | | - | | 1,191 |
| Total assets | \$ 11,141,347 | \$ | 58,295 | \$ | 2,811,641 | \$ | 14,011,282 |
| LIABILITIES AND FUND BALANCES | | | | | | | |
| Classified Liabilities | | | | | | | |
| Accounts payable | \$ 463,074 | \$ | 34,205 | \$ | 527,172 | \$ | 1,024,451 |
| Accrued payroll and benefits | 142,599 | | - | | 3,440 | | 146,039 |
| Contracts payable | | | - | | - | | - |
| Retainage payable | | | - | | - | | - |
| Intergovernmental payable | 31,071 | | - | | - | | 31,071 |
| Interfund payable | 1,257,517 | | 24,090 | | 468,398 | | 1,750,004 |
| Deferred revenues | 6,131,468 | | - | | 6,741 | | 6,138,209 |
| Total liabilities | 8,025,728 | | 58,295 | | 1,005,751 | | 9,089,774 |
| Fund balances: | | | | | | | |
| Nonspendable | 24,336 | | - | | 1,110,152 | | 1,134,488 |
| Restricted | - | | - | | 479,727 | | 479,727 |
| Committed | 488,069 | | - | | 82,097 | | 570,166 |
| Assigned | 520,800 | | - | | 133,914 | | 654,714 |
| Unassigned | 2,082,413 | | - | | - | | 2,082,413 |
| Total fund balances | 3,115,618 | | - | | 1,805,890 | | 4,921,508 |
| Total liabilities and fund balances | \$ 11,141,347 | \$ | 58,295 | \$ | 2,811,641 | \$. | 14,011,282 |

City of Franklin, New Hampshire Balance Sheet Governmental Funds June 30, 2012

| Total Fund Balances - Governmental Funds | \$ 4,921,508 |
|---|-----------------------------|
| Amounts reported for governmental activities in the Statement of Net Assets are different because: | |
| Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds, net of accumulated depreciation. | 18,790,252 |
| Certain long term assets are not available to pay for current fund liabilities and, therefore, are deferred in the funds: Tax Deeded Property Receivables from individuals Receivables from other governments | 410,958 6,385 305,888 |
| Internal service funds are used by management to account for fuel, gasoline and diesel, used by City vehicles. The assets and liabilities of the internal service funds are included in governmental activities in the Statement of Net Assets. | 54,166 |
| Certain long term liabilities are not due and payable from current financial resources and, therefore, are not reported in the funds: | |
| Accrued interest payable Due to other governments | (57,110) - |
| Capital lease obligations payable | (672,091) |
| General obligation bonds payable | (4,784,476) |
| Landfil postclosure Costs | (206,324) |
| Accrued compensated absences | (375,723) |
| Other post employment benefits | (642,266) |
| Deferred revenue | |
| | (6,737,991) |
| Total Net Assets - Governmental Activities | \$ 17,751,168 |

City of Franklin, New Hampshire Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds

For the Fiscal Year Ended June 30, 2012

| | | | | | | Other | Total | | |
|--------------------------------------|--------|------------|----|----------|----|------------|-------|------------|--|
| | | | | Capital | Go | vernmental | Go | vernmental | |
| | Genera | | 1 | Projects | | Funds | | Funds | |
| Revenues: | | | | | | | | | |
| Taxes | \$ | 9,311,429 | \$ | - | \$ | - | \$ | 9,311,429 | |
| Licenses and Permits | | 1,037,953 | | - | | ~ | | 1,037,953 | |
| Intergovernmental | | 11,651,365 | | 605,972 | | 151,701 | | 12,409,038 | |
| Charges for Services | | 757,996 | | - | | 715,941 | | 1,473,937 | |
| Miscellaneous | | 1,040,922 | | - | | 6,159 | | 1,047,082 | |
| Interest | | 21,296 | | - | | 39,223 | | 60,518 | |
| Change in fair market value | | | | - | | (24,447) | | (24,447) | |
| Total Revenues | | 23,820,961 | | 605,972 | | 888,577 | | 25,315,510 | |
| Expenditures: | | | | | | | | | |
| General Government | | 1,451,337 | | - | | 9,432 | | 1,460,769 | |
| Public Safety | | 4,101,849 | | ~ | | 22,518 | | 4,124,367 | |
| Highways and Streets | | 1,486,446 | | - | | - | | 1,486,446 | |
| Sanitation | | 884,420 | | ~ | | - | | 884,420 | |
| Health | | 217,101 | | - | | - | | 217,101 | |
| Welfare | | 230,410 | | - | | - | | 230,410 | |
| Culture and Recreation | | 231,164 | | - | | 336,283 | | 567,447 | |
| Conservation | | 500 | | - | | 290 | | 790 | |
| Economic Development | | 45,000 | | - | | - | | 45,000 | |
| School | | 14,232,577 | | - | | 648,452 | | 14,881,029 | |
| Debt Service | | 212,860 | | - | | - | | 212,860 | |
| Capital Outlay | | - | | 605,972 | | 151,701 | | 757,673 | |
| Total Expenditures | | 23,093,664 | | 605,972 | | 1,168,676 | | 24,868,312 | |
| Excess of Revenues Over Expenditures | | 727,297 | | <u> </u> | | (280,099) | | 447,198 | |
| Other Financing Sources (Uses): | | | | | | | | | |
| Transfers In | | 2,900 | | _ | | 303,045 | | 305,945 | |
| Transfers Out | | (270,556) | | - | | (35,389) | | (305,944) | |
| Proceeds from capital leases | | 23,808 | | - | | - | | 23,808 | |
| Total Other Financing Sources(Uses) | | (243,848) | | - | | 267,656 | | 23,808 | |
| Net Change in Fund Balances | | 483,450 | | - | | (12,443) | | 471,006 | |
| Fund Balances, Beginning as restated | | 2,632,169 | | - | | 1,818,334 | | 4,450,502 | |
| Fund Balances, Ending | \$ | 3,115,618 | \$ | - | \$ | 1,805,890 | \$ | 4,921,509 | |

City of Franklin, New Hampshire

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities For the Fiscal Year Ended June 30, 2012

| Total Net Change in Fund Balances - Governmental Funds | \$ | 471,006 |
|--|---|---|
| Amounts reported for governmental activities in the Statement of Activities are different because: | | |
| Governmental funds report capital outlays as expenditures while govern- activities report depreciation expense to allocate those expenditures over the life of the assets: | | |
| Capital asset purchases capitalized | | 1,373,295 |
| Loss on disposal of capital assets | | (6,492) |
| Depreciation expense | | (1,327,378) |
| | | 39,425 |
| Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds: | | , , , , , , , , , , , , , , , , , , , |
| Tax Deeded Properties | | 13,615 |
| Deferred revenue | | , - |
| Accounts receivable | | (51,356) |
| | *************************************** | (37,742) |
| Bond proceeds provide current financial resources to governmental funds, but issuing debt increases long term liabilities in the Statement of Net Assets. Repayment of debt principle is an expenditure in the governmental funds, but the repayment reduces long term liabilities in the Statement of | | |
| Net Assets: | | |
| Capital lease proceeds received | | (23,808) |
| Capital lease obligation principle payments | | 185,128 |
| General obligation bond principle payments | | 557,106 |
| | | 718,426 |
| Some expenses reported in the Statement of Activities do not require the | | |
| use of current financial resources and, therefore, are not reported as | | |
| expenditures in governmental funds: | | |
| Transfer to enterprise funds | | |
| Accrued interest payable | | 8,125 |
| Landfill postclosure | | 9,412 |
| Accrued compensated absences | | 906 |
| Severance bonus provision | | 16,664 |
| Other post employment benefits | | (239,819) |
| | | (204,712) |
| Internal Services Funds are used by management to account for the cost | | |
| of fuel charged to individual departments. The net revenue (expense) | | |
| of the internal service funds is reported with governmental activities. | | 4,828 |
| Change in Net Assets of Governmental Activities | \$ | 991,232 |

City of Franklin, New Hampshire Statement of Net Assets Proprietary Funds June 30, 2012

| | June 30, 201 | .2 | | Governmental | |
|---|-------------------------|--------------|---------------------|-----------------------------|--|
| | Enterpr | ise Funds | Total | Activity - Fuel | |
| | Water | Sewer | Enterprise Funds | Depot Internal Service Fund | |
| ASSETS | | | | | |
| Current Assets: | | | | | |
| Accounts Receivable, Net of Allowance for | | | | | |
| Uncollectible | \$ 289,560 | \$ 342,067 | \$ 631,626 | \$ 16,063 | |
| Intergovernmental Receivable | 399,448 | 212,968 | 612,416 | - | |
| Interfund Receivable | 782,437 | 332,720 | 1,115,157 | 27,745 | |
| Inventory | 53,003 | 502 | 53,505 | 10,610 | |
| Total Current Assets | 1,524,447 | 888,256 | 2,412,704 | 54,417 | |
| Noncurrent Assets: | | | | | |
| Capital Assets: | | | | | |
| Land | 65,148 | - | 65,148 | - | |
| Construction in Progress | 3,983,083 | - | 3,983,083 | - | |
| Buildings | 430,131 | 84,430 | 514,561 | 70,737 | |
| Accumulated Depreciation, Buildings | (61,171) | (173) | (61,344) | (70,737) | |
| Machinery and Equipment | 379,113 | 171,477 | 550,590 | - | |
| Accumulated Depreciation, M&E | (204,001) | (49,677) | (253,678) | - | |
| Infrastructure | 11,919,215 | 2,764,057 | 14,683,272 | - | |
| Accumulated Depreciation, Infra | (3,347,754) | (468,460) | (3,816,214) | _ | |
| Total Capital Assets, Net | 13,163,764 | 2,501,654 | 15,665,418 | - | |
| Total Assets | 14,688,211 | 3,389,910 | 18,078,122 | 54,417 | |
| LIABILITIES | | | | | |
| Current liabilities: | | | | | |
| Accounts Payable | 381,083 | 1,402 | 382,485 | 251 | |
| Accrued Payroll and Benefits | 6,638 | 2,913 | 9,551 | _ | |
| Accrued Interest Payable | 42,435 | 14,985 | 57,420 | _ | |
| Interfund Payable | - | , | · - | - | |
| Unearned Revenue | 561 | 127,094 | 127,655 | _ | |
| General Obligation Debt Payable, Current: | | , | , | _ | |
| Notes and Bonds | 314,808 | 46,957 | 361,764 | _ | |
| Compensated Absences | 12,893 | 5,835 | 18,728 | _ | |
| Total Current Liabilities | 758,418 | 199,185 | 957,604 | 251 | |
| Noncurrent Liabilities: | | | | | |
| General Obligation Bonds Payable | 3,551,070 | 13,750 | 3,564,820 | _ | |
| General Obligation Notes Payable | - | 600,584 | 600,584 | _ | |
| Total Noncurrent Liabilities | 3,551,070 | 614,334 | 4,165,404 | _ | |
| Total Liabilities | 4,309,488 | 813,520 | 5,123,008 | 251 | |
| NET ASSETS: | | | | | |
| Net investment in capital assets | 9,297,886.40 | 1,840,363 | 11,138,249 | | |
| Restricted | 112,106 | 39,484 | 151,590 | _ | |
| Unrestricted | 968,730 | 696,544 | 1,665,274 | 54,166 | |
| Total Net Assets | \$ 10,378,723 | \$ 2,576,391 | \$ 12,955,114 | \$ 54,166 | |
| Total Net Mosets | 3 10,376,723 | 3 2,370,331 | J 12,555,114 | 3 34,100 | |

Governmental

City of Franklin, New Hampshire Statement of Revenues, Expenditures, and Changes in Fund Net Assets Proprietary Funds

For the Fiscal Year Ended June 30, 2012

| | Enterpris | se Funds | Total | Activity - Fuel | | | |
|--|---------------|---------------|---------------------|-----------------------------|--|--|--|
| | Water Fund | Sewer Fund | Enterprise Funds | Depot Internal Service Fund | | | |
| | | | | | | | |
| Operating revenues: | | | | | | | |
| User Charges | \$ 1,261,690 | \$ 1,353,043 | \$ 2,614,733 | \$ 286,000 | | | |
| Miscellaneous | 8,739 | 17 | 8,756 | - | | | |
| Grants | - | 6,424 | 6,424 | - | | | |
| Sale of Municipal Property | - | - | - | - | | | |
| Total operating revenues | 1,270,428 | 1,359,485 | 2,629,913 | 286,000 | | | |
| Operating expenses: | | | | | | | |
| Salaries, wages and benefits | 416,227 | 200,943 | 617,171 | - | | | |
| Purchased services, professional and | | | | | | | |
| technical | 97,064 | 6,475 | 103,539 | 214 | | | |
| Purchased services, property and | | | | | | | |
| miscellaneous | 387,954 | 855,685 | 1,243,639 | 280,958 | | | |
| Depreciation | 245,281 | 33,101 | 278,381 | - | | | |
| Total operating expenses | 1,146,526 | 1,096,204 | 2,242,730 | 281,172 | | | |
| Operating income (loss) | 123,903 | 263,280 | 387,183 | 4,828 | | | |
| Capital Grants and Contributions: | | | | | | | |
| Capital Grants | 2,508,431 | - | 2,508,431 | - | | | |
| Total capital grants and contributions | 2,508,431 | - | 2,508,431 | - | | | |
| Nonoperating revenues (expenses): | | | | | | | |
| Interest | (36,991) | (18,818) | (55,808) | - | | | |
| Total nonoperating revenues (expenses) | | | | | | | |
| | (36,991) | (18,818) | (55,808) | - | | | |
| Income (loss) before transfers | 2,595,343 | 244,462 | 2,839,805 | 4,828 | | | |
| Transfers: | | | | | | | |
| In | - | - | - | - | | | |
| Out | | - | - | - | | | |
| Total transfers | - | - | - | - | | | |
| Net change in net assets | 2,595,343 | 244,462 | 2,839,805 | 4,828 | | | |
| Net assets, beginning | 7,783,380 | 2,331,929 | 10,115,309 | 49,338 | | | |
| Net assets, ending | \$ 10,378,723 | \$ 2,576,391 | \$ 12,955,114 | \$ 54,166 | | | |
| | | | | | | | |

City of Franklin, New Hampshire Statement of Cash Flows Proprietary Funds For the Fiscal Year Ended June 30, 2012

| | | Enterpr | ise Fı | unds | | | Act | ernmental ivity - Fuel |
|--|----------|---------------|--------|---------------|-----|------------------------|-----|---------------------------|
| | | Water Fund | | Sewer Fund | Tot | al Enterprise Funds | | ot Internal vice Fund |
| Cash Flows from Operating Activities | | runa | | runa | | ruiius | 361 | vice ruliu |
| Receipts from Users | \$ | 1,261,690 | \$ | 1,353,043 | \$ | 2,614,733 | \$ | 286,000 |
| Payments to Providers | | (1,146,526) | | (1,096,204) | Υ . | (2,242,730) | ~ | (281,172) |
| Other Receipts (Payments) | | 130,540 | | (139,781) | | (9,241) | | (4,828) |
| Other Necestra (Fuyments) | | 130,340 | | (133,701) | | (3,211) | | (+,020) |
| Net Cash Provided by (Used in) Operating Activities | | 245,704 | | 117,058 | | 362,762 | | (0) |
| Cash Flows from Noncapital Financing Activities | | | | | | | | |
| Transfers from Other Funds | | _ | | - | | - | | - |
| Transfers to Other Funds | | _ | | _ | | - | | _ |
| | | | | | | | | |
| Net Cash Provided by (Used in) Noncapital Financing Activities | | - | | - | | - | | - |
| Cash Flows from Capital and Related Financing Activities | | | | | | | | |
| Capital Assets | | (3,379,047) | | (51,330) | | (3,430,377) | | - |
| Long Term Debt | | 661,903 | | (46,910) | | 614,993 | | - |
| Interest | | (36,991) | | (18,818) | | (55,808) | | - |
| Capital Grants | | 2,508,431 | | - | | 2,508,431 | | |
| Net Cash Provided by (Used in) Capital and Related Financing Activities | | (245,704) | | (117,058) | | (362,762) | | - |
| Net Increase (Decrease) in Cash and Cash Equivalents | | | | - | | - | | (0) |
| Balances - Beginning of Year | | - | | - | | - | | - |
| Balances - End of Year | \$ | - | \$ | _ | \$ | - | \$ | (0) |
| Reconciliation of operating income (loss) to net cash provided by operating ac | tivities | i: | | | | | | |
| Operating Income (Loss) Adjustments to Reconcile Operating Income to Net Cash Provided (Used) by | \$ | 123,903 | \$ | 263,280 | \$ | 387,183 | \$ | 4,828 |
| Operating Activities: | | | | | | | | |
| Change in Assets and Liabilities: | | | | | | | | |
| Inventory | | (3,372) | | 1,198 | | (2,174) | | 21,447 |
| Receivables, net | | (32,830) | | (60,708) | | (93,538) | | (7,164) |
| Deferred Revenue | | 369 | | (6,160) | | (5,791) | | - |
| Due from Other Funds | | 219,950 | | (73,531) | | 146,419 | | (19,362) |
| Accounts Payable | | 336,261 | | 45 | | 336,306 | | 251 |
| Accrued Payroll | | 2,164 | | 882 | | 3,046 | | - |
| Due to Other Funds | | _ | | - | | - | | - |
| Due from Other Governments | | (399,448) | | (8,264) | | (407,712) | | - |
| Accrued Compensated Absences | | (1,293) | | 315 | | (977) | | - |
| Net Cash Provided By (Used in) Operating Activities | \$ | 245,704 | \$ | 117,058 | \$ | 362,762 | \$ | (0) |
| • | | | | | | | | |

City of Franklin, New Hampshire Statement of Net Assets Fiduciary Funds June 30, 2012

| | Agency Funds | | | Private | Pur | pose Trust | Fur | nds | | |
|---|--------------|----------|----|-----------|---------------|---------------|-----|-----------|----|---------|
| | Eng | ineering | | Student | | | | School | | |
| | E | scrow | | ctivities | Total | Charity | Sc | holarship | | Total |
| ASSETS | | | | | | | | | | |
| Cash and Cash Equivalents | \$ | 1,746 | \$ | 127,555 | \$ 129,301 | \$ _ | \$ | - | \$ | - |
| Investments | | - | | | - | 184,805 | | 639,553 | | 824,358 |
| Total Assets | | 1,746 | | 127,555 | 129,301 | 184,805 | | 639,553 | | 824,358 |
| LIABILITIES | | | | | | | | | | |
| Accounts Payable | | - | | - | - | - | | - | | - |
| Due to Developers | | 1,746 | | - | 1,746 | - | | - | | - |
| Due to Student Groups | | - | | 127,555 | 127,555 | - | | - | | - |
| Total Liabilities | | 1,746 | | 127,555 | 129,301 | - | | - | | - |
| NET ASSETS Held in Trust for Special Purposes | | | | | | | | | | |
| | \$ | - | \$ | - | \$ - | \$ 184,805 | \$ | 639,553 | \$ | 824,358 |

City of Franklin, New Hampshire Statement of Changes in Net Assets Fiduciary Funds For the Fiscal Year Ended June 30, 2012

| | Private Purpose Trust Funds | | | | | |
|--|-----------------------------|---------|----|------------|----|----------|
| | School | | | | | |
| | | Charity | So | cholarship | | Total |
| ADDITIONS Investment earnings: | | | | | | |
| Interest and dividends Net increase in fair market value of | \$ | 4,237 | \$ | 19,509 | \$ | 23,747 |
| investments | | (5,273) | | (18,250) | | (23,523) |
| New Funds | | - | | 1,242 | | 1,242 |
| DEDUCTIONS Scholarship and charity distributions | | | | | | |
| | | 830 | | 17,300 | | 18,130 |
| Change in net assets | | (1,866) | | (14,799) | | (16,664) |
| Net assets, beginning | | 186,671 | | 654,352 | | 841,023 |
| Net assets, ending | \$ | 184,805 | \$ | 639,553 | \$ | 824,358 |

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the City of Franklin, New Hampshire (the City) have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the City's accounting policies are described below.

1-A Reporting Entity

The City of Franklin is a municipal corporation governed by an elected 9-member City Council, Mayor and City Manager. The reporting entity is comprised of the primary government and any other organizations that are included to ensure that the financial statements are not misleading.

Component units are legally separate organizations for which the City is financially accountable. The City is financially accountable for an organization if the City appoints a voting majority of the organization's governing board, and (1) the City is able to significantly influence the programs or services performed or provided by the organization; or (2) the City is legally entitled to or can otherwise access the organization's resources; the City is legally obligated or has otherwise assumed the responsibility to finance the deficits of, or provide financial support to, the organization; or the City is obligated for the debt of the organization. A primary government may also be financially accountable if an organization is fiscally dependent on the primary government. Fiscal independency is defined by GASB as the ability to complete certain essential fiscal events without substantive approval by a primary government: (a) determine its budget without another government's having the authority to approve and modify that budget, (b) levy taxes or set rates or charges without approval by another government, and (c) issue bonded debt without approval by another government. Based on the foregoing criteria, the City of Franklin's dependent school district is included in the City's financial reporting entity as a blended component unit.

1-B Basis of Presentation

The City's basic financial statements consist of government-wide statements, including a statement of net assets and a statement of activities; and fund financial statements, which provide a more detailed level of financial information.

Government-wide Financial Statements - The government-wide financial statements include the statement of net assets and the statement of activities. These statements report financial information for the City as a whole. Individual funds are not displayed at this reporting level as all individual funds are consolidated as governmental or business-type activities. Fiduciary activities are not included at the government-wide reporting level.

The statement of net assets presents the financial position of the governmental and business-type activities of the City at year-end. This statement includes all of the City's assets, liabilities and net assets.

The statement of activities presents a comparison between direct expenses and program revenues for each function of the City's governmental and business-type activities. Direct expenses are those that are specifically associated with the function, and therefore, clearly identifiable to that particular function.

The statement of activities reports the expenses of a given function offset by program revenues directly related to the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with the functional activity. Program revenues include: (1) charges for services, which include charges to customers or applicants who purchase, use or directly benefit from goods, services, or privileges provided by a given function or segment; and (2) operating grants and contributions which finance annual operating activities including restricted investment income; and (3) capital grants and contributions, which fund the acquisition, construction, or rehabilitation of capital assets. These revenues are subject to externally imposed restrictions to the program uses.

For identifying to which function program revenue pertains, the determining factor for *charges for services* is which functions *generate* the revenue. For *grants and contributions*, the determining factor is to which functions the revenues are *restricted*.

Fund Financial Statements - During the year, the City segregates transactions related to certain functions or activities in

1-B Basis of Presentation, continued

separate funds in order to aid financial management and to demonstrate legal compliance. A fund is a fiscal and accounting entity with a self-balancing set of accounts. Fund financial statements are designed to present financial information of the City at this more detailed level. Fund financial statements are provided for governmental, proprietary and fiduciary funds.

Fund Accounting - The City uses funds to maintain its financial records during the year. The City uses three categories of funds: governmental, proprietary, and fiduciary.

Governmental Funds - Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Fund liabilities are assigned to the fund from which they will be liquidated. The City reports the difference between governmental fund assets and liabilities as fund balance. The following are the City's major governmental funds:

General Fund - The general fund is the primary operating fund of the City. All general revenues and other receipts that are not allocated by law or contractual agreement to another fund are accounted for in this fund. This fund accounts for general operating expenditures, fixed charges, and the capital improvement costs that are not reported in other funds.

Capital Fund – The capital fund is used to account for bond monies received for renovation or construction of a new asset. Currently the remainder of the Paul Smith School project and the beginning of the downtown transportation project are reflected in this fund.

The City also reports 14 non-major special revenue and permanent funds as other governmental funds.

Proprietary Funds - Proprietary funds are those which account for activities of the government that are similar to activities that may be performed by a commercial enterprise. These funds cover those activities that generally charge a fee in order to recover operational costs. The City reports the difference between proprietary fund assets and liabilities as net assets. The following are the City's two major proprietary funds:

<u>Enterprise Funds</u> – Enterprise funds are used to report activities for which a fee is charged to external users for goods or services. The City reports water and sewer funds, which account for all the activity related to the provision of water and sewage disposal services, as major funds.

<u>Internal Services Fund</u> – Internal Services funds are used to account for any activity that provides goods and services to other funds, departments or agencies of the primary government and its component units, or to other governments, on a cost reimbursement basis. The City also reports one internal service fund, which predominantly accounts for fuel used by City departments or agencies, as a governmental activity.

Fiduciary Funds - Fiduciary fund reporting focuses on net assets. The City's fiduciary funds consist of two types of funds, agency and private purpose trust funds. The engineering escrow and student activities agency funds are custodial in nature (assets equal liabilities), and do not involve the measurement of results of operations. The charity and scholarship private purpose trust funds account for assets held by the trustees of trust funds for the benefit of other governments, organizations or individuals.

1-C Measurement Focus

Government-wide Financial Statements - The government-wide financial statements are prepared using the economic resources measurement focus. All assets and all liabilities associated with the operation of the City are included on the statement of net assets. The statement of activities reports revenues, expenses and changes in net assets.

Fund Financial Statements - All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports the sources (i.e., revenues and other financing

1-C Measurement Focus, continued

sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include reconciliations with brief explanations to better identify the relationship between the government-wide statements and the governmental fund statements.

All proprietary funds are accounted for using the accrual basis of accounting. Using this basis of accounting, revenues are recognized when they are earned, and expenses are recognized when they are increased (flow of economic resources measurement focus).

Fiduciary funds use an economic resources measurement focus. These funds report all assets and liabilities on the statement of fiduciary net assets. The statement of changes in fiduciary net assets reports additions and deductions to net assets of the private purpose trust funds.

1-D Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. At the fund reporting level, governmental funds use the modified accrual basis of accounting, and proprietary and fiduciary funds use the accrual basis of accounting. Differences in the accrual and the modified accrual basis of accounting arise in the recognition of revenue, the recording of some deferred revenue, and in the presentation of expenses versus expenditures. Private sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in the proprietary fund financial statements to the extent that those standards do not conflict with or contradict guidance of the GASB.

Revenues - Exchange Transactions - Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On the modified accrual basis, revenue is recorded when the exchange takes place and in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year, generally within sixty days of year-end.

Revenues - Nonexchange Transactions - Nonexchange transactions, in which the City receives value without directly giving equal value in return, include grants and donations. Revenue from grants and donations is recognized in the fiscal year in which all grantor imposed eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted; matching requirements, in which the City must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the City on a reimbursement basis. On a modified accrual basis, revenue from nonexchange transactions also must be available (i.e., collected within 60 days) before it can be recognized.

Under the modified accrual basis, the following revenue sources are considered to be susceptible to accrual: taxes, charges for services, interest, and federal and state grants.

<u>Deferred/Unearned Revenue</u> - Deferred revenue arises when assets are recognized before revenue recognition criteria have been satisfied. On governmental fund financial statements (i.e., on the modified accrual basis), receivables that will not be collected within the available period have been reported as deferred revenue (i.e., they are measurable, but not available) rather than as revenue. Grants and entitlements received before the eligibility requirements are met (e.g., cash advances) also are recorded as deferred revenue in the governmental funds, and as unearned revenue on the government-wide financial statements.

Expenses/Expenditures - On the accrual basis of accounting, expenses are recognized at the time they are incurred. On the modified accrual basis, expenditures generally are recognized in the accounting period in which the related fund liability is incurred and due, if measurable.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses

1-D Basis of Accounting, continued

generally result from providing services and producing and delivering goods in connection with a proprietary fund's primary ongoing operations. The principal operating revenue of the enterprise funds are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

1-E Assets, Liabilities and Net Assets or Fund Equity

1-E-1 Cash, Cash Equivalents and Investments

Cash and Cash Equivalents - Cash and cash equivalents include amounts in demand deposits as well as short-term investments with a maturity date within three months of the date acquired by the City.

New Hampshire statutes require that the City treasurer have custody of all moneys belonging to the City and pay out the same only upon orders of the City Manager. The treasurer shall deposit all such moneys in participation units in the public deposit investment pool established pursuant to N.H. RSA 383:22 or in solvent banks in the state. Funds may be deposited in banks outside the state if such banks pledge and deliver to a third party custodial bank or the Federal Reserve Bank, collateral security for such deposits, United States government or government agency obligations or obligations of the State of New Hampshire in value at least equal to the amount of the deposit in each case.

Investments - Whenever the treasurer has in custody an excess of funds, which is not immediately needed for the purpose of expenditure, the treasurer shall, with the approval of the City Manager, invest the excess funds.

New Hampshire law authorizes the City to invest in the following type of obligations:

- Obligations of the United States government,
- > The public deposit investment pool established pursuant to RSA 383:22,
- Savings bank deposits,
- > Certificates of deposit and repurchase agreements of banks incorporated under the laws of the State of New Hampshire or in banks recognized by the state treasurer.

Any person who directly or indirectly receives any such funds or moneys for deposit or for investment in securities of any kind shall, prior to acceptance of such funds, make available at the time of such deposit or investment an option to have such funds secured by collateral having a value at least equal to the amount of such funds. Such collateral shall be segregated for the exclusive benefit of the City. Only securities defined by the bank commissioner as provided by rules adopted pursuant to RSA 386:57 shall be eligible to be pledged as collateral.

Investments are stated at fair value based on quoted market prices, in accordance with GASB Statement #31.

1-E-2 Receivables

Tax revenue is recorded when a warrant for collection is committed to the tax collector. Taxes receivable are reported net of an allowance established for tax amounts considered uncollectible by City management.

As prescribed by law, the tax collector executes a lien on properties for all uncollected property taxes in the following year after taxes are due. The lien on these properties has priority over other liens and accrues interest at 18% per annum. If property is not redeemed within the 2-year redemption period, the property is tax deeded to the City, and may be subsequently sold at public sale. Accounts receivable include various service charges which are recorded as revenue for the period when service was provided. These receivables are reported net of any allowances for uncollectible amounts.

1-E-3 Interfund Balances

On the fund financial statements, receivables and payables resulting from short-term interfund loans are classified as interfund receivables/payables. These amounts are eliminated on the statement of net assets. Balances between governmental and proprietary funds are eliminated on the line called internal balances.

1-E-4 Inventory and Prepaid Items

Inventory is valued at cost using the first-in, first-out method. The consumption method is used to account for inventory. Under the consumption method, inventory is recorded when expenditures are consumed rather than when purchased. Reported inventory in the governmental funds is equally offset by nonspendable fund balance reserve which indicates that the assets are not available for appropriation even though they are a component of reported assets.

Payments made to vendors for services that will benefit periods beyond year-end are recorded as prepaid items using the consumption method, by recording an asset for the prepaid amount and reflecting the expenditure/expense in the year in which services are consumed.

1-E-5 Capital Assets

Capital assets include property and equipment which the City owns. These assets are reported in the applicable columns of the government-wide financial statements. The proprietary funds' capital assets are reported in both the government-wide and fund statements.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair market values as of the date received. The City maintains a capitalization threshold of \$5,000 and three or more years of estimated life. Improvements to capital assets are capitalized; the costs of normal maintenance and repairs that do not add to the value of an asset or materially extend the asset's life are expensed.

All reported capital assets are depreciated over their estimated useful lives. Depreciation is computed using the straight-line method over the following useful lives:

| Land improvements |
|------------------------------------|
| Building and building improvements |
| Machinery, Equipment and Vehicles |
| Infrastructure |

| Years |
|--------------|
| 50-75 years |
| 20-120 years |
| 3-50 years |
| 20-100 years |

1-E-6 Compensated Absences

Vacation benefits are accrued as a liability, as the benefits are earned if the employees' rights to receive compensation are attributable to services already rendered and it is probable that the City will compensate the employees for the benefits through paid time off or some other means.

Sick leave benefits are not payable upon termination and therefore not accrued as a liability.

All compensated absence liabilities include salary-related payments, where applicable.

The total compensated absence liability is reported on the government-wide and proprietary fund financial statements. Governmental funds report the compensated absence liability at the fund reporting level only when due.

1-E-7 Accrued Liabilities and Long-Term Obligations

All payables, accrued liabilities and long-term obligations are reported in the government-wide financial statements.

In general, governmental fund payables and accrued liabilities that, once incurred, are paid in a timely manner and in full from current financial resources, are reported as obligations of these funds. However, claims and judgments, and compensated absences that will be paid from governmental funds are reported as a liability in the fund financial statements only to the extent that they are due for payment during the current year.

In the government-wide financial statements and in proprietary fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities or proprietary fund type statement of net assets.

1-E-8 Equity

Fund equity at the governmental fund financial reporting level is classified as fund balance. Equity for all other reporting is classified as net assets. The City implemented GASB Statement 54, Fund Balance Reporting and Governmental Fund Type Definitions. The statement established new fund balance classifications and reporting requirements outlined below.

Fund Balance - Generally, fund balance represents the difference between the current assets and current liabilities. The City reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources, and therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The City's fund balance classification policies and procedures are as follows:

- 1) Non Spendable funds are funds not available for expenditure due to restrictions placed on the funds from external sources. The City does not expend these funds.
- 2) Restricted funds are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by City resolution adopted by the City Council and their use is specifically identified. Any change in the use of these funds would require revision of the initial development of the fund through further resolutions.
- 3) Committed funds are reported and expended as a result of resolutions adopted by the appropriate majority of the City Council.
- 4) Assigned funds are used for specific purposes as established by management. These funds which include encumbrances have been assigned for specific goods and services ordered by the City prior to year end but not received or fulfilled by year end.
- 5) Unassigned funds are available to be spent in future periods within the restrictions as defined by the City's fund balance policy. The City's policy requires that it achieve and maintain a minimum unrestricted (which includes committed, assigned and unassigned fund balances) general fund balance of at least 15% of total general fund appropriations approved for that fiscal year, excluding any appropriation for capital projects or improvements funded by bond process, transfer or other financing sources.

The City does not have any stabilization arrangements at this time.

When an expenditure is incurred that would qualify for payment form multiple fund balance types, the City uses the following order to liquidate liabilities: restricted, committed, assigned, unassigned.

Net Assets - Net assets represent the difference between assets and liabilities. Net assets invested in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net assets are reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the City or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. All other net assets are reported as unrestricted.

The City applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

1-E-9 Interfund Activity

Exchange transactions between funds are reported as revenues in the seller funds and as expenditures/expenses in the purchaser funds. Flows of cash or goods from one fund to another without a requirement of repayment are reported as interfund transfers. At the fund reporting level, interfund transfers are reported as other financing sources/uses in governmental funds. Repayments from funds responsible for particular expenditures/expenses to the funds that initially paid for them are not presented on the financial statements.

At the government-wide financial reporting level, transfers between funds that would be reported in the individual funds are eliminated.

1-E-10 Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

NOTE 2 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

2-A Budget

Governmental revenues and expenditures are balanced and controlled by a formal integrated budgetary system which is substantively consistent with Generally Accepted Accounting Principles (GAAP); applicable State finance related laws and regulations which govern the City's operations as well as the City's adopted charter. The City's budget is approved by the City Council. During the budget year, appropriations may be transferred between lines but total expenditures may not exceed the total approved budget. Emergency items may be excepted under the City Charter and Municipal Budget Law under State RSA 32. At year end, all unencumbered annual appropriations lapse. Other appropriations, which have a longer than annual authority may carry over at year end if the governing body intends to continue or complete the special purpose for which the funds were established. State statutes require balanced budgets, but provide for the use of beginning unassigned fund balance to achieve that end. In the fiscal year 2012, \$0 of beginning general fund unassigned fund balance was appropriated to reduce taxes.

2-B Encumbrances

Encumbrance accounting is utilized in the governmental funds to account for commitments relating to unperformed contracts for goods and services. Encumbrances outstanding at year-end are reported as assigned fund balance and do not constitute expenditures or liabilities of the governmental fund but are carried forward to supplement appropriations of the succeeding year. Encumbrances outstanding at year-end in the general fund are detailed by function as follows:

| School District | \$265,586 |
|------------------------|-----------|
| Information Technology | 2,800 |
| Municipal Services | 93,944 |
| Fire | 83,349 |
| Police | 47,727 |
| Planning | 25,514 |
| Finance | 1,300 |
| Recreation | 580 |
| Total | \$520,800 |

2-C Budgetary Basis

The general fund final appropriation appearing on Schedule A of the fund financial statements represents a final budget as of June 30, 2012 and includes encumbrances and reserves at June 30, 2012 as follows:

| FY2012 Appropriations | \$23,998,539 |
|------------------------|--------------|
| June 2011 Encumbrances | 218,077 |
| Final Budgeted Amounts | \$24,216,616 |

2-C Budgetary Basis, continued

The actual amounts appearing on Schedule A of the fund financial statements are shown on a budgetary basis which differs from generally accepted accounting principles (GAAP) as follows:

| | Revenues | <u>Expenditures</u> |
|--|--------------|---------------------|
| Revenues/Expenditures GAAP Basis | \$23,820,961 | \$23,093,664 |
| Transfers to Other Funds | 2,900 | 270,556 |
| Budgetary Beginning Fund Balance | 1,968,984 | |
| 2011 Encumbrances/Reserves | | (218,077) |
| 2012 Encumbrances/Reserves | | 520,800 |
| Non Budgeted Activity – Capital Reserve/Leases | (42,961) | (23,808) |
| Revenues/Expenditures Budgetary Basis | \$25,749,884 | \$23,643,134 |

2-D Risk Management

The City is exposed to various risks of loss related to torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; or natural disasters. During fiscal year 2012, the City, with the exception of the school district, was a member of the Property-Liability Trust, LLC for both property liability and workers' compensation coverage. This entity is considered public entity risk pools, currently operating as common risk management and insurance programs for member towns and cities. The school district was a member of Primex for property liability and worker's compensation coverage.

Property-Liability Trust, LLC is a trust organized to provide certain property and liability insurance coverages to member towns, cities and other qualified political subdivisions of New Hampshire. As a member of Property-Liability Trust, LLC, the City shares in contributing to the cost of, and receiving benefits from, a self-insured pooled risk management program. The membership and coverage run from July 1 to June 30. The program maintains a self-insured retention above which it purchases reinsurance and excess insurance. This policy covers property, auto physical damage, crime, general liability and public officials' liability subject to a \$1,000 deductible.

Property/Liability contributions paid in 2012 recorded as an insurance expenditure totaled \$153,446. There were no unpaid contributions for the year ending June 30, 2012 and due in 2013. The City also paid \$131,860 for workers' compensation for the year ended June 30, 2012. The trust agreement permits the Trust to make additional assessments to members should there be a deficiency in Trust assets to meet its liabilities. At this time, the Trust foresees no likelihood of any additional assessments for past years.

Settled claims, if any, have not exceeded the City's coverage in any of the past five years.

2-E Contingent Liabilities

Grants – Amounts received are subject to later year's review and adjustment by grantor agencies, principally federal and state governments. At such time, any disallowed claims, including amounts already collected, may constitute a liability of the City and applicable funds. At June 30, 2012, the City believes that disallowed expenditures, if any, based on subsequent review will not have a material effect on any individual funds or the overall financial position of the City. Therefore, no provision for such contingencies has been recorded.

Litigation – The City is subject to various claims, and sometime lawsuits, which arise in the normal course of operations. Management of the City believes that the outcome of these contingencies will not have a materially adverse effect on the financial statements and accordingly, no provision for loss has been recorded.

2-F Legal Debt Limit

Per state statute, the City may not incur debt at any one time in excess of 9.75% of its locally assessed valuation as last

2-F Legal Debt Limit, continued

equalized by the Commissioner of the New Hampshire Department of Revenue Administration. For the year ended June 30, 2012, the City had not exceeded its legal debt limit.

NOTE 3 - DETAILED NOTES ON ALL FUNDS AND GOVERNMENT-WIDE STATEMENTS

3-A Investment Risks

Repurchase Agreement

Included in the City's cash equivalents at June 30, 2012, is a short-term investment in a repurchase agreement issued by a local banking institution. Under this agreement, the City will be repaid principal plus interest on a specified date which is subsequent to year-end. The agreement is guaranteed/collateralized with securities held by the banking institution which equal the amount of the agreement. To the extent that the banking institution may default on its commitment to this obligation, the City is at risk of economic loss. Management considers this exposure to be minimal. At June 30, 2012, the City held investments in the following repurchase agreement:

Collateral Pledged

| Amount | Interest Rate % | Maturity Date | Underlying Securities | Market Value |
|-----------|-----------------|---------------|-----------------------|--------------|
| \$925,733 | .30 | 11/16/2028 | GNMA | 936,733 |
| 397,676 | .30 | 8/25/2037 | FNR | 409,745 |
| 1,269,841 | .30 | 7/1/2015 | FNMA | 1,322,666 |
| 1,066,050 | .30 | 5/20/2041 | GNMA | 1,122,307 |
| 2,500,000 | .30 | 8/24/2016 | FNMA | 2,506,517 |

Investments

As of June 30, 2012, the City had the following investments:

| Certificate of deposit | \$ 53,835 |
|--|--------------------|
| Mutual/Bond Funds | 176,342 |
| Common stocks | 2,413,218 |
| New Hampshire Public Deposit Investment Pool | <u>689,314</u> |
| | |
| Total | <u>\$3,332,709</u> |

Interest Rate Risk - The City does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Risk - State law limits investments to those described in Note 1-E-1. The City has no investment policy that would further limit its investment choices.

Custodial Credit Risk - The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g. broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Of the City's \$3,332,709 in investments, \$2,413,218 is subject to custodial credit risk because the securities are held by the counter party's trust department or agent, not in the City's name. The City does not have policies for custodial credit risk.

3-B Taxes Receivable

The property tax year is from April 1 to March 31 and all property taxes are assessed on the inventory taken in April of that year. The net assessed valuation as of April 1, 2011, upon which the 2011 property tax levy was based is:

For the New Hampshire education tax \$535,436,750 For all other taxes \$564,121,750

The City subscribes to the semi-annual method of tax collection as provided for by RSA 76:15-a. Under this method, tax bills are due on or around July 1 and December 1 of each year, with interest accruing at a rate of 12% on bills outstanding after the due date. The first billing is considered an estimate only and is one half of the previous year's tax billing. The remaining balance of taxes due is billed in the fall after the New Hampshire Department of Revenue Administration has calculated and approved the City's tax rate for the fiscal year. Unpaid property taxes may be subject to lien following statutory notification and procedural guidelines as soon as 30-days after the final bill or installment is due. Interest accrues at a rate of 18% on properties that have been through the tax lien process. Two years from the execution of the real estate tax lien the Tax Collector (with approval of City Council) may execute to the lienholder a "deed" of the property subject to the real estate tax lien and not redeemed/paid.

In connection with the setting of the tax rate, City officials with the approval of the Department of Revenue Administration, establish and raise through taxation an amount for abatements and refunds of property taxes, known as overlay. This amount is reported as a reduction in tax revenue and is adjusted by management for any tax allowances at year-end. The property taxes collected by the City include taxes levied for the State of New Hampshire and Merrimack County, which are remitted as required by law. The ultimate responsibility for the collection of taxes rests with the City.

The tax rates and amounts assessed for the year ended June 30, 2012, were as follows:

| | Per \$1000 of Assessed Valuation | Property Taxes Assessed |
|------------------------|-------------------------------------|-------------------------|
| Municipal portion | 10.82 | 6,107,302 |
| School portion: | | |
| State of New Hampshire | 2.46 | 1,316,652 |
| Local | 5.45 | 3,072,718 |
| County portion | 2.79 | 1,572,663 |
| Total | 21.52 | 12,069,335 |

During the current fiscal year, the tax collector executed a lien on March 12, 2012 for all uncollected 2010/2011 property taxes, \$494,448.

Taxes receivable at June 30, 2012, are as follows:

Property:
Levy of 2012 \$ 2,870,192
Unredeemed (under tax lien) 593,314
Payment In Lieu – Riverside Housing Authority 13,794
Less: allowance for estimated uncollectible taxes (31,432)
Net taxes receivable \$3,445,868

The City recognizes property tax revenues when they are levied. This is a GAAP departure from GASB Statement #1 generally, and specifically NCGA Interpretation -3 "Revenue Recognition – Property Taxes". Under GAAP, certain disclosures are required of property tax revenues that are not received during the period, or within 60 days thereafter, that are recognized as receivables without a corresponding reserve. The City believes that this application of GAAP to its property tax revenues would result in misleading financial statements since such GAAP application would reduce fund balance by the amount of uncollected property taxes; concurrent with a GAAP requirement to record an expenditure and payable for the amount due to the local education authority (such amount based solely on a share of the uncollected

property taxes) and County. This GAAP departure as applied to New Hampshire municipalities was addressed by the GASB in 1984. The GASB, in responding to an inquiry on this matter, provided justification for the departure from the 60 day rule due to the unique legislation in the State of New Hampshire regarding the City's responsibility for (and expenditure recognition of) intergovernmental payments to the local education authority (school district) and County. This justification has been reviewed and accepted by the New Hampshire Department of Revenue Administration (which requires GAAP based regulatory reporting) and has been established as a widely prevalent practice followed by most New Hampshire municipalities.

3-C Other Receivables

Other receivables at June 30, 2012, consisted of accounts (billings for water, sewer, police details, ambulance, transfer station, and other user charges), and intergovernmental amounts arising from grants.

Receivables are recorded on the City's financial statements to the extent that the amounts are determined to be material and substantiated not only by supporting documentation, but also by a reasonable, systematic method of determining their existence, completeness, valuation, and collectability.

Amounts receivable at June 30, 2012 are as follows:

| | Governmental | Proprietary |
|---|--------------|-------------|
| Accounts | \$ 344,165 | \$643,432 |
| Intergovernmental | 1,134,286 | 612,416 |
| Voluntary liens | 56,948 | - |
| Less: allowance for uncollectible or unavailable amount | (69,862) | (11,806) |
| Net receivables | \$1,465,537 | \$1,244,042 |

3-D Capital Assets

Capital asset activity for the year ended June 30, 2012 was as follows:

| | Balance, Beginning | Changes | Balance, Ending |
|--|--------------------|-----------|-----------------|
| Governmental activities: | | | |
| At cost: | | | |
| Not being depreciated: | | | |
| Monuments | 61,000 | 0 | 61,000 |
| Land | 905,806 | 0 | 905,806 |
| Construction in progress | 206,228 | 27,576 | 233,804 |
| Total capital assets not being depreciated | 1,173,034 | 27,576 | 1,200,610 |
| Being depreciated: | | | |
| Land improvements | 196,945 | 16,281 | 213,226 |
| Buildings | 22,714,256 | 171,479 | 22,885,735 |
| Machinery and equipment | 6,719,858 | 318,238 | 7,038,096 |
| Infrastructure | 1,735,258 | 1,194,721 | 2,929,979 |
| Total capital assets being depreciated | 31,366,317 | 1,700,719 | 33,067,036 |
| Total all capital assets | 32,539,351 | 1,728,295 | 34,267,646 |
| Less accumulated depreciation: | | | |
| Land improvements | 15,754 | 8,904 | 24,658 |
| Buildings | 9,916,987 | 613,979 | 10,530,966 |
| Machinery and equipment | 3,781,305 | 521,292 | 4,302,597 |
| Infrastructure | 309,854 | 309,319 | 619,173 |
| Total accumulated depreciation | 14,023,900 | 1,453,494 | 15,477,394 |
| Net book value, all capital assets | 18,515,451 | | 18,790,252 |
| | 16,515,451 | 274,801 | 18,790,232 |
| Business-type activities: | | | |
| At cost: | | | |
| Not being depreciated: | 40.000 | 45.740 | 65.440 |
| Land | 49,399 | 15,749 | 65,148 |
| Construction in progress | 3,236,078 | 747,005 | 3,983,083 |
| Total capital assets not being depreciated | 3,285,477 | 762,754 | 4,048,231 |
| Being depreciated: | 111 200 | 402.252 | F14.FC1 |
| Buildings | 111,209 | 403,352 | 514,561 |
| Machinery and equipment Infrastructure | 588,367 | (37,777) | 550,590 |
| | 12,140,621 | 2,542,651 | 14,683,272 |
| Total capital assets being depreciated Total all capital assets | 12,840,197 | 2,908,226 | 15,748,423 |
| ess accumulated depreciation: | 16,125,674 | 3,670,980 | 19,796,654 |
| Buildings | 26,725 | 34,619 | 61,344 |
| Machinery and equipment | 253,267 | 411 | 253,678 |
| Infrastructure | 3,610,640 | 205,574 | 3,816,214 |
| Total accumulated depreciation | 3,890,632 | 240,604 | 4,131,236 |
| Net book value, all capital assets | 12,235,042 | 3,430,376 | 15,665,418 |

3-D Capital Assets, continued

Depreciation expense was charged to functions/programs of the primary government as follows:

| Governmental activities: | |
|---|-----------------|
| General government | \$ 40,121 |
| Public Safety | 240,703 |
| Highways and streets | 301,045 |
| Sanitation | 5,213 |
| Culture and recreation | 51,050 |
| School district | 689,246 |
| Total depreciation expense - governmental activities | \$ 1,327,378 |
| Business-type activities: | |
| Water | \$ 245,281 |
| Sewer | 33,101 |
| Total depreciation expense - business-type activities | \$ 278,381 |

3-E Prepaid Items

Prepaid items at June 30, 2012, totaling \$24,079, consisted of the following paid in the current period to benefit the following fiscal year governmental activities:

| Purpose | Amount |
|------------------|--------|
| Software support | 18,714 |
| Equipment rental | 429 |
| Dues | 3,461 |
| Postage | 1,342 |
| Subscription | 133 |
| Total | 24,079 |

3-F Interfund Balances and Transfers

Interfund balances at June 30, 2012 consist of interfund loans, services provided, reimbursements or budgetary transfers. The composition of interfund balances as of June 30, 2012 is as follows:

| Fund | Due From | Due To |
|-----------------------|-----------|-----------|
| General | 492,487 | 1,257,517 |
| Capital Projects | - | 24,090 |
| Water | 782,437 | - |
| Sewer | 332,720 | - |
| CDBG Grant | - | 146,701 |
| Fuel Depot | 27,745 | - |
| Parks & Recreation | 36,249 | - |
| Outside Police Detail | 19,081 | - |
| Library | 52,990 | - |
| Expendable Trusts | 6,295 | - |
| Food Service | - | 315,113 |
| Odell Trust | - | 2,900 |
| Other Library Trusts | - | 3,683 |
| Totals | 1,750,004 | 1,750,004 |

3-F Interfund Balances and Transfers, continued

Interfund transfers during the year were comprised of the following:

| Fund | Transfer In | Transfer Out |
|----------------------|-------------|--------------|
| General | 2,900 | 270,556 |
| DARE | 500 | - |
| Heritage | 400 | - |
| Library | 302,145 | - |
| Odell Trust | - | 2,900 |
| Buswell Trust | - | 25,634 |
| Other Library Trusts | | 6,855 |
| Totals | 305,945 | 305,945 |

3-G Deferred/Unearned Revenue

Governmental Funds - Deferred/unearned revenue of \$6,138,209 at June 30, 2012 largely consists of property taxes levied but not due until the subsequent year (\$5,993,712). In addition, \$32,780 related to recreation program fees and grants collected in advance; \$37,169 related to dispatch fees collected in advance; \$12,807 donations collected in advance of expenditure; and \$6,741 related to student meal money collected in advance of the meals being served.

Proprietary Funds – Water department unearned revenue at June 30, 2012 of \$561 represents water rents collected in advance of water bills. Sewer department unearned revenue at June 30, 2012 of \$127,094 represents sewer rents collected in advance of the sewer bills (\$383) and amount due from State revolving fund to partially fund loan payments (\$126,711).

3-H Long-Term Liabilities

Changes in the City's long-term obligations during the year ended June 30, 2012, consisted of the following:

| | alances, eginning | Additions | R | eductions | E | Balances, Ending |
|---|----------------------|---------------|----|-------------|----|---------------------|
| Governmental activities: | | | | | | |
| General obligation bonds | \$ 5,341,579 | \$ - | \$ | (557,105) | \$ | 4,784,474 |
| Compensated absences | 393,293 | 208,059 | | . (225,629) | | 375,723 |
| Capital leases | 833,411 | 23,808 | | (185,128) | | 672,091 |
| Landfill post closure care costs | 215,736 | - | | (9,412) | | 206,324 |
| Other post employment benefits, as restated | 402,447 | 368,332 | | (128,513) | | 642,266 |
| Total - governmental activities | 7,378,538 | 600,199 | | (1,105,787) | | 6,680,878 |
| Business-type activities: | | | | | | |
| General obligation bonds/notes | 3,938,672 | 725,627 | | (137,130) | | 4,527,169 |
| Compensated absences | 19,705 | 18,728 | | (19,705) | | 18,728 |
| Total - business-type activities | \$ 3,958,377 | \$ 744,355 | \$ | (156,835) | \$ | 4,545,897 |

3-H Long-Term Liabilities, continued

Long-term liabilities payable are comprised of the following:

| | Original | Issue | Maturity | Interest | Outstanding at | Current |
|--|------------------|-------|----------|----------|----------------|-----------|
| Governmental Activities: | Amount | Date | Date | Rate % | June 30, 2012 | Portion |
| Governmental Activities. | | | | | | |
| General obligation bonds payable | | | | | | |
| Bridge Project | 1,300,000 | 1994 | 2015 | 4.7-7.0 | 195,000 | 65,000 |
| Police Station | 1,000,000 | 1998 | 2018 | 4.7-5.3 | 300,000 | 50,000 |
| Courthouse | 1,000,000 | 1999 | 2018 | 4.7-5.3 | 300,000 | 50,000 |
| School Renovation | 5,010,386 | 2001 | 2020 | 4.5-5.25 | 2,000,000 | 250,000 |
| School Renovation | 2,700,000 | 2006 | 2026 | 4.29 | 1,989,476 | 142,105 |
| Total general obligation bonds payable | | | | | 4,784,476 | 557,105 |
| <u>Capital leases payable</u> | | | | | | |
| Automated Collection & Recycling Program | 948,000 | 2009 | 2015 | 4.08 | 551,690 | 129,531 |
| 2011 Ford Interceptor - Police | 23,808 | 2011 | 2013 | 6.50 | 15,367 | 7,442 |
| 2008 F-350 SuperDuty - School District | 26,949 | 2009 | 2013 | 6.35 | 5,995 | 5,995 |
| Copiers and Printers - School District | 241,643 | 2010 | 2014 | 3.90 | 99,040 | 48,572 |
| Total capital leases payable | | | | | 672,092 | 191,540 |
| Other long term obligations | | | | | | |
| Compensated Absences | | | | | 375,723 | 208,059 |
| Lanfill Post Closure Care Costs | | | | | 206,324 | 9,372 |
| Post Employment Benefits - Health | | | | | 642,266 | 642,266 |
| Total Governme | ental Activities | | | | 6,680,881 | 1,608,342 |
| Business-Type Activities: | | | | | | |
| Bonds/notes payable | | | | | | |
| Water/Sewer | 1,000,000 | 1991 | 2014 | Variable | 100,000 | 50,000 |
| FMHA Water | 1,100,000 | 1991 | 2013 | 5.88 | 55,000 | 55,000 |
| Sewer Revolving Loan | 784,061 | 2006 | 2026 | 3.35 | 633,791 | 33,207 |
| Water USDA Bond | 3,645,000 | 2012 | 2040 | 2.25 | 3,645,000 | 130,180 |
| Water Drinking Water State Revolving Fund Note | 1,818,000 | 2012 | 2014 | 1.00 | 93,378 | 93,378 |
| Total bonds/notes payable | | | | | 4,527,169 | 361,765 |
| Other long term obligations | | | | | | |
| Compensated Absences | | | | | 18,728 | 18,728 |
| Total Business-T | ype Activities | | | | 4,545,897 | 380,493 |

A 4

3-H Long-Term Liabilities, continued

The annual requirements to amortize all general obligation debt outstanding as of June 30, 2012, including interest payments, are as follows:

Annual Requirements To Amortize Governmental Funds' General Obligation Bonds Payable:

| Fiscal Year Ending, | | | |
|---------------------|-----------|-----------|-----------|
| June 30 | Principal | Interest | Total |
| 2013 | 557,105 | 221,032 | 778,137 |
| 2014 | 557,105 | 192,662 | 749,767 |
| 2015 | 557,105 | 164,260 | 721,365 |
| 2016 | 492,105 | 137,823 | 629,928 |
| 2017 | 492,105 | 113,327 | 605,432 |
| 2018-2022 | 1,560,528 | 267,463 | 1,827,991 |
| 2023-2026 | 568,423 | 54,867 | 623,290 |
| Totals | 4,784,476 | 1,151,434 | 5,935,910 |

Annual Requirements To Amortize Governmental Funds' Leases Payable:

| Fiscal Year Ending, | | | |
|---------------------|-----------|----------|---------|
| June 30 | Principal | Interest | Total |
| 2013 | 191,541 | 28,272 | 219,813 |
| 2014 | 193,364 | 20,214 | 213,577 |
| 2015 | 140,640 | 12,062 | 152,702 |
| 2016 | 146,548 | 6,155 | 152,703 |
| Totals | 672,092 | 66,703 | 738,795 |

Annual Requirements To Amortize Proprietary Funds' General Obligation Bonds Payable:

| Fiscal Year Ending, | | | |
|---------------------|-----------|-----------|-----------|
| June 30 | Principal | Interest | Total |
| 2013 | 268,387 | 108,347 | 376,734 |
| 2014 | 214,500 | 99,952 | 314,451 |
| 2015 | 165,650 | 94,403 | 260,053 |
| 2016 | 166,839 | 90,285 | 257,124 |
| 2017 | 168,068 | 86,127 | 254,195 |
| 2018-2022 | 860,263 | 366,778 | 1,227,041 |
| 2023-2027 | 897,785 | 256,030 | 1,153,815 |
| 2028-2040 | 1,692,300 | 257,012 | 1,949,312 |
| Totals | 4,433,791 | 1,358,936 | 5,792,727 |

3-H Long-Term Liabilities, continued

The City issued a 7 year note in the amount of \$230,000 at 1.83% interest with Northway Bank dated June 25, 2012 for the purchase of an ambulance. The proceeds from the note were received after the balance sheet date for FY12. The note will be reflected in the debt service schedule for FY13. Payments due in FY13 for this note total \$36,916.

All debt is general obligation debt of the City, which is backed by its full faith and credit. Proprietary fund debt will be funded through user fees. All other debt will be repaid from general governmental revenues.

Accrued Landfill Post closure Care Costs

As required by state and federal laws and regulations, the City has constructed a final capping system on the River Street Landfill and completes annual ground water sampling and post closure reports. The Landfill stopped accepting waste in 1984 and the final capping system was completed in 1985. Remaining post closure care liability estimate of \$206,324 is reflected in the City's Government Wide Statement of Net Assets under governmental activities. Actual costs may differ due to inflation, changes in technology, or changes in regulations.

3-I State Aid to Water Pollution Projects

The City received from the State of New Hampshire the following amounts in the form of state aid to water pollution projects:

| Bond Issue | Amount |
|----------------------|-----------|
| Sewer Revolving Loan | \$633,791 |

Under N.H. RSA Chapter 486, the City receives from the State of New Hampshire a percentage of the annual amortization charges on the original costs resulting from the acquisition and construction of sewage disposal facilities. At June 30, 2011, the City is due to receive the following annual amounts to offset debt payments:

| Fiscal Year Ending | |
|--------------------|------------------|
| June 30 | Amount |
| 2013 | 6,639 |
| 2014 | 6,861 |
| 2015 | 7,091 |
| 2016 | 7,329 |
| 2017 | 7,575 |
| 2018-2027 | <u>91,216</u> |
| Total | <u>\$126,711</u> |

3-J Operating Leases

The City has entered into operating leases for the use of photocopiers. These leases are cancellable in the event of non-appropriation.

3-K Fund Balance Components

The City's governmental fund balance components under GASB 54 are comprised of the following:

| | | Other | |
|--------------------------|--------------|--------------|--------------------|
| | | Governmental | Total Governmental |
| | General Fund | Funds | Funds |
| Nonspendable: | | | |
| Prepaid items | 24,079 | - | 24,079 |
| Inventory | 257 | 13,759 | 14,016 |
| Permanent fund principal | - | 1,096,393 | 1,096,393 |
| Restricted: | | | |
| Conservation | - | 72,848 | 72,848 |
| Fire | - | 86,232 | 86,232 |
| Library | - | 255,153 | 255,153 |
| Parks | - | 33,129 | 33,129 |
| Police | - | 884 | 884 |
| School | * | 31,482 | 31,482 |
| Committed: | | | |
| Conservation | - | 9,928 | 9,928 |
| Fire | 34,743 | - | 34,743 |
| Heritage | - | 8,095 | 8,095 |
| Municipal services | 185,204 | - | 185,204 |
| Other capital | 6,730 | - | 6,730 |
| Parks | - | 34,857 | 34,857 |
| Police | - | 29,216 | 29,216 |
| School | 261,391 | - | 261,391 |
| Assigned: | | | |
| Fire | 83,349 | - | 83,349 |
| General government | 4,100 | - | 4,100 |
| Municipal services | 93,944 | - | 93,944 |
| Planning | 25,514 | - | 25,514 |
| Police | 47,727 | | 47,727 |
| Recreation | 580 | | 580 |
| School | 265,586 | 133,914 | 399,500 |
| Unassigned | 2,082,413 | - | 2,082,413 |
| | 3,115,618 | 1,805,890 | 4,921,508 |

Other governmental funds are an aggregate of several non-major individual funds. Refer to supplemental schedules provided after the notes section for breakdown of non-major individual funds.

3-L Restatement of Equity

Fund equity at July 1, 2011, was restated to give retroactive effect to the following prior period adjustment:

| | | Governmental |
|---|--------------|--------------|
| | General Fund | Activities |
| Adjustment: | | |
| Correct Other Post Employment Benefits Entry | | 192,072 |
| Add traffic lights, poles and control boxes to capital assets | | 235,375 |
| Correction to previous tax deed property entry | 50,183 | 50,183 |
| Fund Balance/Net Assets, as previously reported | 2,581,986 | 16,282,306 |
| Fund Balance/Net Assets, as restated | 2,632,169 | 16,759,936 |

NOTE 4 - OTHER MATTERS

4-A Pensions

The City of Franklin participates in the New Hampshire Retirement System (the System) which consists of a cost-sharing, multiple-employer contributory pension plan and trust established in 1967 by RSA 100-A:2 and is qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death and vested retirement benefits to members and their beneficiaries. Provisions for benefits and contributions are established and can be amended by the New Hampshire Legislature. The System issues a publicly available financial report that may be obtained by writing the New Hampshire Retirement System, 54 Regional Drive, Concord, NH 03301.

The System is financed by contributions from both the employees and the City. Member contribution rates are established and may be amended by the State legislature while employer contribution rates are set by the System trustees based on an actuarial valuation. All employees except police officers and firefighters are required to contribute 7% of earnable compensation. Police officers and firefighters are required to contribute 11.55% and 11.8%, respectively, of gross earnings. For 2012, the City contributed 19.95% for police, 22.89% for fire, 11.30% for teachers and 8.8% for other employees. The contribution requirements for the City of Franklin for the fiscal years 2010, 2011 and 2012 were \$925,971, \$1,015,899 and \$1,237,201, respectively, which were paid in full in each year.

4-B Post-Retirement Benefits - Other Post Employment Benefits

GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is recognition of an actuarially required contribution as an expense on the statement of revenues, expenditures and changes in net assets when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that the entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Assets over time.

Plan Description

The City provides its eligible retirees, including in some cases their beneficiaries (as governed by RSA 100-A:50), the ability to purchase health and prescription insurance at the City's group rates. Although the City does not supplement the cost of these plans, GASB Statement 45 requires the City to recognize the liability for the inclusion of any implicit rate subsidies afforded its retirees. This subsidy is generated as a result of the basic nature of insurance – one risk group subsidizes another to arrive at a blended premium, therefore current employees who are young and healthy subsidized the older retirees. As of June 30, 2012, there were approximately 96 retiree subscribers, including eligible spouses and dependents, and 248 active employees that meet the eligibility requirements. The plan does not issue a separate financial report.

Benefits Provided

The City provides medical, prescription drug and mental health/substance abuse benefits to retirees and their covered dependents. All active employees who retire from the City and meet the eligibility criteria will receive these benefits.

Funding Policy

Retirees of the City, including the dependent school district, contribute 100% of the cost of the health plan, as determined by the City. The City contributes to the remainder of the health plan costs on a pay-as-you-go basis.

Annual OPEB Costs and Net OPEB Obligation

The City's fiscal 2011 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of

4-B Post-Retirement Benefits - Other Post-Employment Benefits, continued

funding that if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actuarial liability over a period of 30 years. The following table shows the components of the City's annual OPEB cost for the year ending June 30, 2012, the amount actually contributed to the plan and the change in the City's net OPEB obligation based on an actuarial valuation as of July 1, 2011.

Annual OPEB Cost and Net OPEB Obligation

| | 6/30/2012 | 6/30/2011 | 6/30/2010 |
|--|-----------|-----------|-----------|
| Annual Required Contribution | 375,510 | 317,696 | 301,174 |
| Interest on Net OPEB Obligation | 16,098 | 8,142 | 0 |
| Adjustment to annual required contribution | (23,276) | (11,772) | 0 |
| Annual OPEB cost | 368,332 | 314,066 | 301,174 |
| Employer contributions (including subsidy) | (128,513) | (115,161) | (97,632) |
| Change in Net OPEB Obligation | 239,819 | 198,905 | 203,542 |
| Net OPEB Obligation - beginning of year | 402,447 | 203,542 | 0 |
| Net OPEB Obligation - end of year | 642,266 | 402,447 | 203,542 |

Plan History

| Fiscal Year Ended | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Increase in Net OPEB Obligation |
|----------------------|---------------------|---|---------------------------------|
| 6/30/2012 | 368,332 | 35% | 239,819 |
| 6/30/2011 | 314,066 | 37% | 198,905 |
| 6/30/2010 | 301,174 | 32% | 203,542 |

The City's net OPEB obligation as of June 30, 2011 is recorded as a component of long term liabilities on the City's Statement of Net Assets.

Schedule of Funding Progress

| Actuarial Value Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (b) | Unfunded AAL(UAAL) (b-a) | Funded Ratio (a/b) | Covered Payroll c | UAAL as a % of Covered Payroll ((b- a)/c) |
|-------------------------|-------------------------------|---------------------------------------|--------------------------------|-----------------------|----------------------|---|
| 7/1/2011 | 0 | 3,083,840 | 3,083,840 | 0.0% | 10,158,174 | 30.4% |
| 7/1/2009 | 0 | 2,147,493 | 2,147,493 | 0.0% | 7,750,077 | 27.7% |

A ~

4-B Post-Retirement Benefits - Other Post-Employment Benefits, continued

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far in the future. Examples included assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the City and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the City and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long term perspective of the calculations.

In the July 1, 2011 actuarial valuation, the projected unit credit cost method was used. The actuarial value of assets was not determined as the City has not advance funded its obligation. The actuarial assumptions included a 4% investment rate of return and an initial annual healthcare cost trend of 10% which decreases to a 5% long term rate for all healthcare benefits after 6 years. The amortization costs for the initial UAAL is a level percentage of payroll for a period of 30 years, on an open basis.

4-C Significant Effects of Subsequent Events

Subsequent Year Fund Balance Reserve of Contingent Obligations

For the year ended June 30, 2013, the Franklin school district, reported as a blended component unit in these City financial statements, determined that grant expenditures administered by School Administrative Unit #18, on behalf of grant program services and costs for the benefit of the school district for years prior to June 30, 2011, were over expended by an estimated \$250,000. The over expenditure was absorbed by the general fund of the School Administrative Unit; however, management has estimated that the district would likely reimburse the School Administrative Unit directly for the amount of the over expenditures or indirectly via the annual School Administrative Unit assessment. As a result, the school district reserved \$266,000 in available fund balance pending resolution.

City of Franklin, New Hampshire Budgetary Comparison Schedule General Fund

For the Fiscal Year Ended June 30, 2012

| | Budgete Original | ed Amo | ounts Final | Actual Amounts | Variance with Final Budget Positive (Negative) |
|---|---------------------|--------|----------------|-------------------|--|
| Beginning Budgetary Fund Balance | \$ 218,077 | 7 \$ | 218,077 | \$ 1,968,984 | \$ 1,750,907 |
| Resources (Inflows) | | | | | |
| Taxes: | | | | | |
| Property | 10,329,738 | 3 | 10,322,919 | 10,324,496 | 1,577 |
| Other | 297,350 | | 297,350 | 303,585 | 6,235 |
| Licenses, Permits & Fees | 1,013,466 | 5 | 1,030,889 | 995,351 | (35,538) |
| Intergovernmental: | | | 242 422 | 000 464 | (7.000) |
| Highway Block Grant | 210,430 | | 210,430 | 203,164 | (7,266) |
| Meals & Rooms Tax | 385,000 | | 378,668 | 378,668 | (0) |
| Forest Land Reimbursement | 145 | | 146 | 118 | (28) |
| Flood Control Reimbursement | 36,500 |) | 11,322 | 11,322 | 0 |
| School Aid | 102 500 | - | 192 500 | 67 294 | /116 116\ |
| Department of Environmental Services | 183,500 | | 183,500 | 67,384 | (116,116) |
| Department of Justice | 101,812 | | 101,812 | 102,496 | 684 |
| Department of Health & Human Services | 125,000 | , | 178,099 | 155,722 | (22,377) |
| Office of Emergency Management | 1 117 | , | 2,226 | 2,226 | (6,116) |
| Other Grant | 1,117 | | 6,116 | - | (0,110) |
| Charges for Services: | | | | | |
| City Clerk/Tax Collector Finance | 1,000 | - 1 | 1,000 | 825 | (175) |
| Fire | 343,565 | | 344,809 | 327,069 | (17,740) |
| Municipal Services | 261,219 | | 264,462 | 227,847 | (36,615) |
| Planning & Zoning | 3,500 | | 3,500 | 6,580 | 3,080 |
| Police | 81,479 | | 85,958 | 93,119 | 7,161 |
| Recreation | 50,133 | | 50,133 | 53,162 | 3,029 |
| School | 10,215,962 | | 10,215,962 | 10,033,298 | (182,664) |
| Welfare | 5,000 | | 5,000 | 57,773 | 52,773 |
| Interest | 44,000 | | 44,000 | 20,905 | (23,095) |
| Sale of Municipal Property | 35,000 | | 39,903 | 26,123 | (13,780) |
| Other | 270,723 | | 321,515 | 386,766 | 65,251 |
| Transfers from Other Funds | 2,900 | | 2,900 | 2,900 | 05,251 |
| Amounts Available for Appropriation | 24,216,616 | | 24,320,697 | 25,749,884 | 1,429,187 |
| | | | , , , , , , , | | |
| Charges to Appropriations (Outflows) | | | | | |
| General Government: | | | | | |
| Executive | 307,640 | | 343,640 | 311,976 | 31,664 |
| Election, Registration & Vital Statistics | 238,126 | | 238,126 | 237,845 | 281 |
| Financial Administration | 454,008 | | 454,008 | 444,569 | 9,439 |
| Planning & Zoning | 179,482 | | 179,482 | 159,561 | 19,921 |
| Insurance & Legal | 131,467 | | 131,467 | 133,834 | (2,367) |
| Buildings | 123,190 | | 129,702 | 137,683 | (7,980) |
| Other | 26,048 | | 26,048 | 22,847 | 3,201 |
| Public Safety: | 2 420 045 | | 2 420 045 | 2 240 524 | 404 304 |
| Police | 2,430,815 | | 2,430,815 | 2,249,531 | 181,284 |
| Fire, Ambulance, Emergency Management | 1,955,048 | | 1,958,518 | 1,938,052 | 20,466 |
| Municipal Services: | 4 504 407 | | 4 500 406 | 4 524 300 | (24.004) |
| Highways, Streets & Bridges | 1,504,487 | | 1,509,486 | 1,531,390 | (21,904) |
| Solid Waste | 885,917 | | 885,917 | 864,970 | 20,947 |
| Health Agencies & Hospitals | 61,379 | | 61,379 | 61,379 | 22.277 |
| Mayor's Drug & Alcohol Abuse Task Force | 125,000 | | 178,099 | 155,722 | 22,377 |
| Welfare | 169,763 | | 169,763 | 230,410 | (60,647) |
| Culture & Recreation: | 202.200 | | 202 200 | 210 446 | 162.963 |
| Parks & Recreation | 383,308 | | 383,308 | 219,446 | 163,862 |
| Economic Development | 55,950 | | 55,950 | 34,050 | 21,900 |
| Other | 10,125 | | 10,125 | 10,298 | (173) |
| Capital Outlay | - | | - | • | - |
| Debt Service: | 4.CF 000 | | 105.000 | 105.000 | |
| Principle | 165,000 | | 165,000 | 165,000 | - 40 |
| Interest | 47,870 | | 47,870 | 47,860 | 10 |
| Other | 44.607.000 | | 4 4 607 336 | 14 440 450 | 274.402 |
| School Transfers to Other Funds | 14,687,339 | | 14,687,339 | 14,416,156 | 271,183 |
| Transfers to Other Funds | 274,654 | | 274,654 | 270,556 | 4,098 |
| Total Charges to Appropriations | 24,216,616 | | 24,320,697 | 23,643,134 | 677,562 |
| Ending Budgetary Fund Balance | \$ - | \$ | - | \$ 2,106,749 | \$ 2,106,749 |

City of Franklin, New Hampshire Combining Balance Sheet Nonmajor Special Revenue Funds June 30, 2012

| | | | | | 20, 20, | | | | | | Total |
|--|--------------------|-------------|------------|--------------|------------|----------|------------|----------------------|----------------|-----------|-----------------------|
| | Franklin Public | School Food | CDBG | Conservation | Drug | Dare | Heritage | Expendable | Parks and | Outside | Special |
| | Library | Service | Fund | Commission | Forfeiture | Fund | Commission | Trusts | Recreation | Detail | Funds |
| Assets | | | | | | | | | | | |
| Cash and equivalents Investments | \$ 154,290 | \$ 105,306 | -C)- | \$ 9,928 | \$ 884 | \$ 1,085 | \$ 8,095 | \$ 72,848 112,212 | ν ₂ | · · | \$ 334,413 130,235 |
| Receivables, net of allowances for uncollectables | | , | ı | ı | 3 | 1 | • | 1 | 1 | 9,630 | 069'6 |
| Intergovernmental Receivable Interfund receivable | 52,990 | 350,462 | 151,701 | 1 1 | 1 1 | 1 1 | 1 1 | 6,295 | 36.249 | . 19.081 | 502,163 |
| Inventory | | | 1 | 1 | • | - | , | | 1 | | 13,759 |
| Total assets | 207,280 |) 469,527 | 151,701 | 9,928 | 884 | 1,085 | 8,095 | 191,355 | 36,249 | 28,711 | 1,104,816 |
| LIABILITIES AND FUND BALANCES Classified Liabilities | | | | | | | | | | | |
| Accounts payable | 4,902 | | 5,000 | 1 | 2 | 1 | r | 1 | 1.391 | , | 11.294 |
| Accrued payroll & benefits | 2,860 | - | , | ı | 1 | 1 | 1 | í | | 280 | 3,440 |
| Interfund payable | | - 315,113 | 146,701 | ı | t | 1 | 1 | 1 | 1 | , | 461,814 |
| Deferred Revenue | | | ı | 1 | - | 1 | 1 | 1 | 1 | 1 | 6,741 |
| Total liabilities | 7,763 | 321,854 | 151,701 | • | r | , | 1 | 4 | 1,391 | 580 | 483,289 |
| Fund balances: Nonspendable: | | | | | | | | | | | |
| Inventory Postricted. | | - 13,759 | ŧ | , | 1 | ı | , | * | 1 | 1 | 13,759 |
| Conservation | | | 1 | ı | į | r | , | 72,848 | | | 72.848 |
| Fire | | 1 | 1 | 1 | 1 | 1 | ı | 86,232 | ŧ | ě | 86,232 |
| Library | 199,518 | | , | 1 | 1 | 1 | 1 | î. | į | ı | 199,518 |
| Parks | | 1 | 1 | 1 | t | 1 | ı | 793 | 1 | | 793 |
| Police | | 1 | • | 1 | 884 | 1 | | 1 6 | , | 1 | 884 |
| Committed: | | | • | 1 | | • | r | 31,482 | ı | r | 31,482 |
| Conservation | | , | • | 9.928 | 1 | | 1 | | 1 | | 0.00 |
| Heritage | | 1 | , | | 1 | 1 | 8.095 | | | | 8,095 |
| Parks | | 1 | ı | ī | 1 | 1 | ' | • | 34.857 | • | 34.857 |
| Police | | 1 | | | 1 | 1,085 | • | • | | 28.131 | 29,216 |
| Assigned: | | | | | | | | | | | |
| School | | - 133,914 | , | 4 | 1 | 1 | g. | 4 | ı | | 133,914 |
| Total liabilities and fund | 199,518 | 3 147,673 | ı | 9,928 | 884 | 1,085 | 8,095 | 191,355 | 34,857 | 28,131 | 621,526 |
| balances | \$ 207,280 | \$ 469,527 | \$ 151,701 | \$ 9,928 | \$ 884 | \$ 1,085 | \$ 8,095 | \$ 191,355 | \$ 36,249 | \$ 28,711 | \$ 1,104,816 |

Revenue Special

Total

Outside Police Details

Funds

Recreation Parks and

Expendable Trusts

Commission Heritage

Dare

Forfeiture

Conservation Commission

CDBG Grant Fund

Franklin Public Library

School Food Service

Combining Statement of Revenues, Expenditures, and Changes in Fund Balances For the Fiscal Year Ended June 30, 2012 Nonmajor Special Revenue Funds City of Franklin, New Hampshire

| | | | 63 | | | | .63 |
|----------|--------------------|-------------------|----------------------|----------|-----------------------|---------------|----------------|
| | | \$: | 4,329 | 78 | ı | 4,300 | 8,707 |
| | | ❖ | | | | | |
| Revenues | Revenues Gov Funds | Intergovernmental | Charges for Services | Interest | Change in Fair Market | Miscellaneous | Total revenues |

| centures | | | | | | | | | | | | | |
|--------------------------------|-----------|-------|----------|--------------|----------|--------|----------|-------|-------------|----------|-------------|--------|-----------|
| Revenues Gov Funds | | | | | | | | | | | | | |
| Intergovernmental | ş | | ı | - \$ 151,701 | 1,701 \$ | ٠ ۲ | ٠ | 1 | ₹ 5- | ↔ | √ >- | \$ | 151,701 |
| Charges for Services | 4,3 | 4,329 | 638'989 | | 1 | ı | á | t | 1 | ı | 41,626 | 33,117 | 715,941 |
| Interest | | 78 | 252 | | ı | 7 | 2 | ⊣ | 9 | 2,674 | | ı | 3.020 |
| Change in Fair Market | | ı | 1 | | 1 | ı | 1 | 1 | 1 | (3,202) | • | 1 | (3.202) |
| Miscellaneous | 4,300 | 00 | 4 | | 1 | 2 | 1 | ı | ı | 775 | ı | 1 | 5,075 |
| Total revenues | 8,707 | .07 | 637,121 | 16 | 151,701 | 7 | 2 | 1 | 9 | 247 | 41,626 | 33,117 | 872,535 |
| | | | | | | | | | | | | | |
| xpenditures | | | | | | | | | | | | | |
| Public Safety | | ı | 1 | | 1 | 1 | 700 | 137 | ſ | ì | , | 21.681 | 22.518 |
| Culture and recreation | 303,039 | 39 | 1 | | ŧ | 1 | r | 1 | 1 | 1 | 33,244 | , | 336,283 |
| Conservation | | 1 | 1 | | , | 290 | ı | 1 | 1 | í | | , | 290 |
| School | | ì | 648,452 | | ı | ı | ı | 1 | 3 | 6 | ŧ | , | 648.452 |
| Capital Outlay | | , | | 15 | 151,701 | 1 | 1 | • | 1 | 1 | ı | ž | 151,701 |
| Total expenditures | 303,039 | 39 | 648,452 | 15 | 151,701 | 290 | 700 | 137 | 8 | 1 | 33,244 | 21,681 | 1,159,244 |
| xcess (deficiency) of revenues | | | | | | | | | | | | | |
| | (294,332) | 32) | (11,331) | | ı | (283) | (869) | (136) | 9 | 247 | 8,382 | 11,436 | (286,710) |
| | | | | | | | | | | | | | |

Other financing sources (uses): over (under) expenditu Transfers in

| 302 7 7 \$ 193 | and uses Net change in fund balances Fund balances, beginning Fund balances, ending |
|-------------------------|--|
| | |
| 302 | and uses |
| | Total other financing sources |
| | I ransrers Out |

| 1 | 1 |
|--------------|----|
| (283) (698) | |
| 10,210 1,582 | 1 |
| 9,928 \$ 884 | \$ |

City of Franklin, New Hampshire Combining Balance Sheet Nonmajor Permanent Funds June 30, 2012

| | _ | Odell Park | Ger | Other neral Trusts | Buswell Trust | Library Trusts | P | ermanent Funds |
|-------------------------------------|----|---------------|-----|-----------------------|-------------------|-------------------|----|-------------------|
| ASSETS | | | | | | | | |
| Assets | | | | | | | | |
| Investments | \$ | 136,301 | \$ | 564,145 | \$ 743,714 | \$ 262,666 | \$ | 1,706,826 |
| Intergovernmental receivable | | - | | - | - | - | | - |
| Total Assets | | 136,301 | | 564,145 | 743,714 | 262,666 | | 1,706,826 |
| LIABILITIES AND FUND BALANCES | | | | | | | | |
| Classified Liabilities | | | | | | | | |
| Accounts payable | | - | | 515,879 | - | - | | 515,879 |
| Interfund Payable | | 2,900 | | - | - | 3,683 | | 6,583 |
| Total Liabilities | | 2,900 | | 515,879 | - | 3,683 | | 522,462 |
| Fund balances: | | | | | | | | |
| Nonspendable: | | | | | | | | |
| Permanent fund principal | | 113,935 | | 35,397 | 707,329 | 239,732 | | 1,096,393 |
| Restricted: | | | | | | | | |
| Library | | - | | - | 36,385 | 19,251 | | 55,635 |
| Parks | | 19,466 | | 12,869 | - | - | | 32,336 |
| Total fund balances | | 133,401 | | 48,267 | 743,714 | 258,983 | | 1,184,364 |
| Total liabilities and fund balances | \$ | 136,301 | \$ | 564,145 | \$ 743,714 | \$ 262,666 | \$ | 1,706,826 |
| | | | | | | | | |

_ 4

City of Franklin, New Hampshire Combining Statement of Revenues, Expenditures, and Changes in Fund Balances Nonmajor Permanent Funds For the Fiscal Year Ended June 30, 2012

| | Odell Park | G | Other ieneral Trusts | | Library Buswell Trust | | Other Library Trusts | P | Total Permanent Funds |
|---------------------------------|---------------|----|----------------------------|----|-----------------------------|----------|----------------------------|----------|-----------------------------|
| Revenues | | | | | | | | | |
| Revenues Gov Funds | | | | | | | | | |
| Interest/Dividends | \$ 4,080 | \$ | 1,268 | \$ | 22,270 | \$ | 8,585 | \$ | 36,203 |
| Change in Fair Value | (3,889) | | (1,377) | | (8,484) | | (7,495) | | (21,246) |
| Miscellaneous | - | | - | | 1,085 | | - | | 1,085 |
| Total revenues | 191 | | (110) | | 14,871 | | 1,090 | | 16,043 |
| Expenditures: | | | | | | | | | |
| Functional Expenditures | | | | | | | | | |
| General government | - | | | | 9,432 | | - | | 9,432 |
| Total expenditures | | | - | | 9,432 | | - | | 9,432 |
| Excess of revenues over | | | | | | | | | |
| expenditures | 191 | | (110) | | 5,440 | | 1,090 | | 6,611 |
| Other financing sources (uses): | | | | | | | | | |
| Transfers In | _ | | _ | | - | | 84 | | _ |
| Transfers Out | (2,900) | | _ | | (25,634) | | (6,855) | | (35,389) |
| Total other financing | | | | | | | | | |
| sources (uses) | (2,900) | | - | | (25,634) | | (6,855) | | (35,389) |
| Not shown in found belower | (2.700) | | (440) | | (20.404) | | /F 765\ | | (20.770) |
| Net change in fund balances | (2,709) | | (110) | | (20,194) | | (5,765) | | (28,778) |
| Fund balances, beginning | 136,110 | ć | 48,376 | ć | 763,908 | <u> </u> | 264,747 | <u>خ</u> | 1,213,142 |
| Fund balances, ending | \$ 133,401 | \$ | 48,267 | \$ | 743,714 | \$ | 258,983 | \$ | 1,184,364 |

GRZELAK AND COMPANY, P.C.

Certified Public Accountants

Members – American Institute of CPA's (AICPA) Member – AICPA Government Audit Quality Center (GAQC) Member – AICPA Private Company Practice Section (PCPS) Members – New Hampshire Society of CPA's P.O. Box 8 Laconia, New Hampshire 03247-0008 Tel (603) 524-6734 GCO-Audit@qcocpas.com

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and City Council City of Franklin Franklin, New Hampshire

We have audited the financial statements of the governmental activities, the business type activities, each major fund, and the aggregate remaining fund information of City of Franklin, as of and for the year ended June 30, 2012, which collectively comprise the City's basic financial statements and have issued our report thereon dated September 15, 2104. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

This report does not include the results of testing of internal control over financial reporting or compliance and other matters that are reported separately for the Franklin School District, a blended component unit of the City.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered City of Franklin's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of City of Franklin's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of City of Franklin's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether City of Franklin's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, City Council, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Grzelak and Co., P.C.

GRZELAK AND COMPANY, P.C., CPA's Laconia, New Hampshire September 15, 2104

GRZELAK AND COMPANY, P.C.

Certified Public Accountants

Members – American Institute of CPA's (AICPA)

Member – AICPA Government Audit Quality Center (GAQC)

Member – AICPA Private Company Practice Section (PCPS)

Members – New Hampshire Society of CPA's

P.O. Box 8 Laconia, New Hampshire 03247-0008 Tel (603) 524-6734 GCO-Audit@gcocpas.com

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Honorable Mayor and City Council City of Franklin Franklin, New Hampshire

Compliance

We have audited City of Franklin's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of City of Franklin's major federal programs for the year ended June 30, 2012. The City of Franklin's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of City of Franklin's management. Our responsibility is to express an opinion on City of Franklin's compliance based on our audit.

The City of Franklin's basic financial statements include the operations of the Franklin School District, blended component unit of the City, which received \$637,255 in federal funds which is not included in the schedule during the year ended June 30, 2012. Our audit described below, did not include the operations of the Franklin School District as this component unit was audited separately in accordance with OMB Circular A-133.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about City of Franklin's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of City of Franklin's compliance with those requirements.

In our opinion, City of Franklin complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2012.

Internal Control Over Compliance

Management of City of Franklin is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered City of Franklin's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of City of Franklin's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be *material weaknesses*, as defined above.

The purpose of this report is solely to describe the scope of our testing of compliance with the types of compliance requirements applicable to each of City of Franklin's major programs and our testing of internal control over compliance and the results of our testing, and to provide an opinion on City of Franklin's compliance but not to provide an opinion on the effectiveness of City of Franklin's internal control over compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering City of Franklin's compliance with requirements applicable to each major program and its internal control over compliance. Accordingly, this report is not suitable for any other purpose.

Grzelak and Co., P.C.

GRZELAK AND COMPANY, P.C., CPA's

Laconia, New Hampshire September 15, 2104

| | | Year Ended Jun | | |
|--|----------------------|------------------------|--------------------------------------|--|
| Federal Grantor / Pass-Through Grantor Program or Cluster Title | Federal CFDA # | Pass Through ID# | Expenditures of Federal Awards | |
| U.S. DEPARTMENT OF AGRICULTURE Passed through the NH Department of Environmental Services | | | | |
| Water and Waste Disposal Systems for Rural Communities - ARRA Water and Waste Disposal Systems for Rural Communities - ARRA | 10.781 10.781 | NH-91-02 NH-91-01 | \$ 2,509,848 632,249 | |
| | | | 3,142,097 | |
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT Passed through the Cummunity Development Finance Authority | | | | |
| Community Development Block Grants/State's Program and Non- Entitlement Grants in Hawaii | 14.228 | 11-154-CDPF | 146,399 | |
| Community Development Block Grants/State's Program and Non- Entitlement Grants in Hawaii | 14.228 | 12-154-CDPF | 5,303 151,702 | |
| U.S. DEPARTMENT OF JUSTICE Direct | | | | |
| Public Safety Partnership and Community Policing Grants | 16.710 | 2009RKWX0614 | 57,496 | |
| Organized Crime Drug Enforcement Task Forces | 16.111 | NE-NH-0076 | 1,931 | |
| Violence Against Women Formula Grants | 16.588 | VAWA14C | 15,000 | |
| Violence Against Women Formula Grants | 16.588 | 2011-WF-AX-0032 | 15,000 | |
| Violence Against Women Formula Grants | 16.588 | 2010-WF-AX-0042 | 15,000 | |
| Mall Color Control of the Color | | | 104,427 | |
| U.S. DEPARTMENT OF TRANSPORTATION | | | | |
| Passed through the NH Department of Transportation | | | | |
| Highway Planning and Construction Passed through the NH Highway Safety Agency | 20.205 | X-A000(806) | 605,972 | |
| State and Community Highway Safety | 20.600 | 315-11B-103 | 2,262 | |
| State and Community Highway Safety | 20.600 | 315-12B-019 | 139 | |
| State and Community Highway Safety | 20.600 | 304-12B-014 | 2,171 | |
| Alcohol Impaired Driving Countermeasures Incentive Grants | 20.601 | 308-11B-098 | <u>1,132</u> 611,676 | |
| U.S. ENVIRONMENTAL PROTECTION AGENCY OFFICE OF WATER | | | | |
| Passed through the NH Department of Environmental Services | | | | |
| Nonpoint Source Implementation Grants | 66.460 | VC#117390 | <u>15,443</u> 15,443 | |
| | | | | |
| U.S. DEPARTMENT OF HOMELAND SECURITY | | | | |
| Passed through the NH Department of Emergency Management Disaster Grants - Public Assistance (Presidentially Declared Disasters) | 97.036 | FEMA-4026-DR-NH | 2,226 | |
| | | | 2,226 | |
| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES | | | | |
| Passed through the NH Department of Health and Human Services Drug-Free Communities Support Program Grants | 93.276 | 1H79SP017024-01 | 155,648 155,648 | |
| | | | | |
| TOTAL EXPENDITURES OF FEDERAL AWARDS | | | \$ 4,183,219 | |

Schedule of Expenditures of Federal Awards

Notes to Schedule of Expenditures of Federal Awards
June 30, 2012

The schedule of expenditures of federal awards is prepared in accordance with the regulations defined in the Office of Management and Budget's (OMB), Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations." The schedule of expenditures of federal awards is prepared for the period covered by the related financial statements, the year ended June 30, 2012.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The operating activities of all federal awards are accounted for within the governmental funds (general and special revenue) of the City. All governmental funds are accounted for using a current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. Operating statements of these funds present increases (i.e., revenues and other financing sources) and decreases (i.e., expenditures and other financing uses) in net current assets.

The expenditures reported in the schedule are based on requirements defined in OMB Circular A-133 and include, but are not limited to, expenditure/expense transactions associated with grants, cost reimbursement contracts, the receipt or use of program income and the distribution or consumption of food commodities. During the year ended June 30, 2012 the City expended funds associated with grants, received surplus commodities and received cost reimbursements for meals served.

Expenditures associated with grants are made on a reimbursement basis and any excess of expenditures over receipts are recorded as an accounts receivable at year-end.

2. RECONCILIATION TO FINANCIAL STATEMENT AMOUNT

The total expenditures of federal awards per the accompanying schedule of expenditures of federal awards reconciles to the Statement of Revenues, Expenditures and Changes in Fund Balances – Major and Other Governmental Funds as follows:

| Schedule of Expenditures of Federal Awards Capital assets additions - Enterprise Fund - Water | \$ \$ | 4,183,219 (3,142,097) 1,041,122 |
|---|----------|---------------------------------------|
| Statement of Revenues, Expenditures, and Changes in Fund Balances | | |
| Major Funds General Fund | | |
| COPS Grant VAWA Grants | \$ | 57,496 45,000 |
| Drug and Alcohol Task Force Highway Safety Agency Grants | | 155,648 5,705 |
| Watershed Grant Organized Crime | | 15,443 1,931 |
| FEMA Aid Grants Fund - CDBG Capital Projects Fund | | 2,226 151,701 |
| Downtown transportation | | 605,972 |
| | \$ | 1,041,122 |



Schedule of Findings and Questioned Costs 1 - Summary of Auditor's Results June 30, 2012

Financial Statements

The type of auditor's report issued – Unqualified.

Internal control over financial reporting:

- Material weaknesses identified No.
- Significant deficiencies identified No.
- Noncompliance material to financial statements noted? No.

Federal Awards

Internal control over major programs:

- Material weaknesses identified No.
- Significant deficiencies identified No.

Type of auditor's report issued on compliance for major programs - Unqualified.

Are there any audit findings disclosed that are required to be reported in accordance with Section 510(a) of OMB Circular A-133 – No.

Identification of major programs:

- CFDA # 10.781 Water and Waste Disposal Systems for Rural Communities ARRA
- CFDA # 20.205 Highway Planning and Construction

Dollar Threshold used to distinguish between type A and type B Programs - \$300,000.

Auditee qualified as a low-risk auditee – No.